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STATE OF LOUISIANA  
BOARD OF COMMERCE & INDUSTRY  
BEING HELD ON WEDNESDAY, APRIL 22, 2026  
AT THE LASALLE BUILDING  
617 North Third Street, FLOOR 1, LABELLE ROOM  
Baton Rouge, Louisiana

REPORTED BY: KELLY J. DOMIANO, C.C.R.

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<p>1 INDEX</p> <p>2 PAGE</p> <p>3 CAPTION 1</p> <p>4 APPEARANCES 3,4</p> <p>5 PROCEEDINGS 5</p> <p>6 REPORTER'S CERTIFICATE 88</p> <p>7</p> <p>8</p> <p>9</p> <p>10</p> <p>11</p> <p>12</p> <p>13</p> <p>14</p> <p>15</p> <p>16</p> <p>17</p> <p>18</p> <p>19</p> <p>20</p> <p>21</p> <p>22</p> <p>23</p> <p>24</p> <p>25</p> <p style="text-align: right;">Page 2</p>	<p>1 REPRESENTATIVE TONY BACALA (ABSENT)</p> <p>2 SENATOR FRANKLIN FOIL (ABSENT)</p> <p>3 C&amp;I BOARD STAFF MEMBERS PRESENT:</p> <p>4 ROBIN PORTER</p> <p>5 DEBORAH SIMMONS</p> <p>6 FRANK FAVALORO</p> <p>7 HUD USIE</p> <p>8 JOYCE METOYER</p> <p>9 MICHAELA ADEGBE</p> <p>10 JOLEASIA CAMPBELL</p> <p>11 STEPHANIE LEGRANGE</p> <p>12 CARROLL AKINS</p> <p>13 SHAWN WELCOME</p> <p>14 ANDREW BAYS</p> <p>15 SPEAKERS FROM THE PUBLIC:</p> <p>16 DANIEL CLANCEY, RELIABILITY ENGINEERING SUPERINTENDENT, HOOD CONTAINER CORPORATION, LLC,</p> <p>17 WEST FELICIANA PARISH</p> <p>18 DAVID SMITH, COMMERCIAL MANAGER, LOUISIANA HYDROGEN PIPELINE SYSTEM</p> <p>19</p> <p>RYAN MIRANDA, ASSET MANAGER, AIR PRODUCTS AND</p> <p>20 CHEMICALS, INC.</p> <p>21 WAYNE BORDELON, FACILITY GENERAL MANAGER, CABOT CORPORATION, VILLE PLATTE PLANT</p> <p>22 RUEBEN RANGEL, SENIOR MANAGER, ADVANTOUS CONSULTING</p> <p>23 JIMMY LEONARD, ADVANTOUS CONSULTING</p> <p>24 RHONDA BOATNER, DIDDIER CONSULTANTS</p> <p>25 REPORTED BY: KELLY J. DOMIANO, CCR</p> <p style="text-align: right;">Page 4</p>
<p>1 APPEARANCES:</p> <p>2 BOARD MEMBERS PRESENT:</p> <p>3 CHAIRMAN JERALD JONES</p> <p>4 CHARLES "ROBBY" MILLER</p> <p>5 REPRESENTATIVE DARYL A. DESHOTEL (ABSENT)</p> <p>6 STUART A. MOSS (ABSENT)</p> <p>7 REPRESENTATIVE JULIE EMERSON, DESIGNEE FOR</p> <p>8 GOVERNOR</p> <p>9 ANNE VILLA, REPRESENTING SECRETARY SUSAN BONNETT</p> <p>10 BOURGEOIS</p> <p>11 MICHAEL J. TANNER</p> <p>12 LETICIA A. "LETTI" LOWE-ARDOIN (ABSENT)</p> <p>13 MAYOR DAVID H. TOUPS</p> <p>14 NAHEEM "GEORGE" NASSAR, JR.</p> <p>15 JOHN D. AUSTIN</p> <p>16 BARRY M. MELE</p> <p>17 RONALD W. REMEDIES (ABSENT)</p> <p>18 KYLE P. POLOZOLA (ABSENT)</p> <p>19 DAVID M. AMOSS</p> <p>20 SCOTT A. NIEMEYER (ABSENT)</p> <p>21 SENATOR BETH MIZELL (ABSENT)</p> <p>22 ERWIN G. THOMPSON, III (ABSENT)</p> <p>23 WESLEY BLAKE WHEELIS</p> <p>24 HAROLD CALLAIS, II</p> <p>25 RIDGE MIGUEZ</p> <p style="text-align: right;">Page 3</p>	<p>1 PROCEEDINGS</p> <p>2 CHAIRMAN JONES:</p> <p>3 Good morning, everyone. I apologize for</p> <p>4 waiting to get started, but I'm going to move</p> <p>5 the meeting as quickly as I can to try and</p> <p>6 respect everyone's time. So I'm calling the</p> <p>7 Wednesday, April 22nd meeting of the Board of</p> <p>8 Commerce and Industry to order.</p> <p>9 Ms. Simmons, would you call the roll,</p> <p>10 please?</p> <p>11 MS. SIMMONS:</p> <p>12 Good morning, everyone.</p> <p>13 Stuart Moss?</p> <p>14 (No response.)</p> <p>15 MS. SIMMONS:</p> <p>16 David Toups?</p> <p>17 MR. TOUPS:</p> <p>18 Present.</p> <p>19 MS. SIMMONS:</p> <p>20 David Amoss?</p> <p>21 MR. AMOSS:</p> <p>22 Here.</p> <p>23 MS. SIMMONS:</p> <p>24 John Austin?</p> <p>25 MR. AUSTIN:</p> <p style="text-align: right;">Page 5</p>

<p>1 Here.  2 MS. SIMMONS:  3 Barry Mele?  4 MR. MELE:  5 Here.  6 MS. SIMMONS:  7 Scott Niemeyer?  8 (No response.)  9 MS. SIMMONS:  10 Representative Daryl Deshotel?  11 (No response.)  12 MS. SIMMONS:  13 Senator Franklin Foil?  14 (No response.)  15 MS. SIMMONS:  16 Kyle Polozola?  17 (No response.)  18 MS. SIMMONS:  19 Jerald Jones?  20 CHAIRMAN JONES:  21 Present.  22 MS. SIMMONS:  23 Senator Beth Mizell?  24 (No response.)  25 MS. SIMMONS:</p> <p style="text-align: right;">Page 6</p>	<p>1 Ridge Miguez?  2 MR. MIGUEZ:  3 Present.  4 MS. SIMMONS:  5 Wesley Wheelis?  6 MR. WHEELIS:  7 Here.  8 MS. SIMMONS:  9 Lettie Ardoin?  10 (No response.)  11 MS. SIMMONS:  12 Robby Miller?  13 MR. MILLER:  14 Here.  15 MS. SIMMONS:  16 Representative Julie Emerson?  17 REPRESENTATIVE EMERSON:  18 Here.  19 MS. SIMMONS:  20 We have a quorum.  21 CHAIRMAN JONES:  22 Great. Thank you. You've had the  23 opportunity to review the minute from our  24 February 25, 2026 meeting. I would entertain  25 a motion to approve.</p> <p style="text-align: right;">Page 8</p>
<p>1 Ronald Remedies?  2 (No response.)  3 MS. SIMMONS:  4 Representative Tony Bacala?  5 (No response.)  6 MS. SIMMONS:  7 Michael Tanner?  8 MR. TANNER:  9 Present.  10 MS. SIMMONS:  11 Anne Villa for Secretary Bourgeois?  12 MS. VILLA:  13 Present.  14 MS. SIMMONS:  15 George Nassar?  16 MR. NASSAR:  17 Present.  18 MS. SIMMONS:  19 Erwin Thompson?  20 (No response.)  21 MS. SIMMONS:  22 Harold Callais?  23 MR. CALLAIS:  24 Here.  25 MS. SIMMONS:</p> <p style="text-align: right;">Page 7</p>	<p>1 I have a motion from Mr. Miller. Second  2 from Mayor Toups. Any questions or comments  3 from the public?  4 Hearing none, any comments from the  5 Board?  6 Hearing none, all in favor, say aye.  7 ALL:  8 Aye.  9 CHAIRMAN JONES:  10 Any opposition?  11 There is none, the motion carries.  12 Ms. Adegbe, good morning.  13 MS. ADEGBE:  14 Good morning.  15 CHAIRMAN JONES:  16 Walk us through Quality Jobs, please.  17 MS. ADEGBE:  18 Good morning. There are two renewal  19 applications: 20210133, Breeze Aviation  20 Group, Inc., dba Breeze Airways, Jefferson  21 Parish; 20200458, Laship LLC, Terrebonne  22 Parish.  23 CHAIRMAN JONES:  24 All right. I'll entertain a motion to  25 approve these.</p> <p style="text-align: right;">Page 9</p>

1 Motion from Mr. Amoss. I was about to  
2 call you something else, and I knew it wasn't  
3 right, Mr. Amoss. Second from Mr. Wheelis.  
4 Any questions or comments from the Board?  
5 Hearing none, any comments from the  
6 public?  
7 Hearing none, all in favor, say aye.  
8 ALL:  
9 Aye.  
10 CHAIRMAN JONES:  
11 Any opposition?  
12 There is none, the motion carries.  
13 MS. ADEGBE:  
14 One change of company name only:  
15 20200094, current company name, Vertellus LLC;  
16 new company name, Aurorium, LLC, Livingston  
17 Parish.  
18 CHAIRMAN JONES:  
19 Entertain a motion to approve.  
20 Motion from Mr. Nassar. Second from Mr.  
21 Callais. Any questions or comments from the  
22 Board?  
23 There is none.  
24 Any comments from the public?  
25 Hearing none, all in favor, say aye.

Page 10

1 ALL:  
2 Aye.  
3 CHAIRMAN JONES:  
4 Any opposition?  
5 There is none, the motion carries.  
6 MS. ADEGBE:  
7 Three change of project physical  
8 location:  
9 20220424, Delta Treatment Systems, LLC,  
10 previous address, 9125 Comar Drive, Walker,  
11 Louisiana 70785, Livingston Parish; new  
12 address, 15785 Industrial Way, Walker,  
13 Louisiana 70785, Livingston Parish.  
14 20220475, Techneaux Technology Services,  
15 previous address, 312 Westgate Road,  
16 Lafayette, Louisiana 70506, Lafayette Parish;  
17 new address, 709 Kaliste Saloom Road,  
18 Lafayette, Louisiana 70508, Livingston -- I'm  
19 sorry, Lafayette Parish.  
20 20170270, Total Quality Logistics, LLC,  
21 935 Gravier Street, Suite 2000, New Orleans,  
22 Louisiana 70112, Orleans Parish; new address,  
23 3838 North Causeway Boulevard, Suite 2100,  
24 Metairie, Louisiana 70002, Jefferson Parish.  
25 CHAIRMAN JONES:

Page 11

1 I have a motion to approve these changes  
2 of location?  
3 A motion from Mr. Callais. Second from  
4 Mayor Toups. Any questions or comments from  
5 the Board?  
6 There is none.  
7 Any comments from the public?  
8 Hearing none, all in favor, say aye.  
9 ALL:  
10 Aye.  
11 CHAIRMAN JONES:  
12 Any opposition?  
13 There is none, the motion carries.  
14 MS. ADEGBE:  
15 This concludes Quality Jobs. Thank you.  
16 CHAIRMAN JONES:  
17 Thank you. Good morning, Ms. Metoyer.  
18 MS. METOYER:  
19 Morning.  
20 CHAIRMAN JONES:  
21 You're going to handle Restoration Tax  
22 Abatement for us today?  
23 MS. METOYER:  
24 Yes, sir.  
25

Page 12

1 CHAIRMAN JONES:  
2 Great.  
3 MS. METOYER:  
4 There is one application: 20250124,  
5 Infinite Rentals, LLC, Terrebonne Parish.  
6 CHAIRMAN JONES:  
7 All right. I'll entertain a motion.  
8 A motion from Mr. Miller. Second from  
9 Mr. Nassar. Any questions or comments from  
10 the Board?  
11 Hearing none, any comments from the  
12 public?  
13 Hearing none, all in favor, say aye.  
14 ALL:  
15 Aye.  
16 CHAIRMAN JONES:  
17 Any opposition?  
18 There is none, the motion carries.  
19 MS. METOYER:  
20 That concludes RTA.  
21 CHAIRMAN JONES:  
22 Thank you. And you'll just transition us  
23 into Enterprise Zone?  
24 MS. METOYER:  
25 Yes.

Page 13

1 CHAIRMAN JONES:  
 2 Thank you.  
 3 MS. METOYER:  
 4 We have one change in ownership:  
 5 20220494, Capitol City Produce. The old owner  
 6 is Paul Ferachi, and the new affiliate and  
 7 owner is Paul Ferachi, Fresh Real Estate  
 8 Holdings, LLC.  
 9 CHAIRMAN JONES:  
 10 All right.  
 11 MS. METOYER:  
 12 East Baton Rouge Parish.  
 13 CHAIRMAN JONES:  
 14 Thank you. Do we have a motion to  
 15 approve?  
 16 Motion Mr. Callais. Second from  
 17 Mr. Wheelis. Any questions or comments from  
 18 the Board?  
 19 Hearing none, any comments from the  
 20 public?  
 21 There being none, all in favor, say aye.  
 22 ALL:  
 23 Aye.  
 24 CHAIRMAN JONES:  
 25 Any opposition?

Page 14

1 There is none, the motion carries.  
 2 MS. METOYER:  
 3 That concludes EZ.  
 4 CHAIRMAN JONES:  
 5 Thank you. Let's move right into ITEP,  
 6 please. Good morning, Mr. Usie.  
 7 MR. USIE:  
 8 Good morning. We have one new 2018 rules  
 9 application: 20220056-C, ASH Industries, Inc.  
 10 in Lafayette Parish.  
 11 CHAIRMAN JONES:  
 12 Entertain a motion to approve.  
 13 Motion from Mr. Callais. Second from  
 14 Mayor Toups. Any questions or comments from  
 15 the Board?  
 16 Hearing none, any comments from the  
 17 public?  
 18 Hearing none, all in favor, say aye.  
 19 ALL:  
 20 Aye.  
 21 CHAIRMAN JONES:  
 22 Any opposition?  
 23 There is none, the motion carries.  
 24 MR. USIE:  
 25 We have eight new applications following

Page 15

1 the 2024 emergency rules: 20240598, ASH  
 2 Investments, LLC, Lafayette Parish; 20240390,  
 3 Beier Radio, LLC, St. Tammany Parish;  
 4 20240126, C&C Machine Shop, LLC, Jefferson  
 5 Parish; 20240515-A, Lotte Chemical Louisiana,  
 6 LLC, Calcasieu Parish; 20240078-A Louisiana  
 7 Sugar Cane Cooperative, Inc., St. Martin  
 8 Parish; 20250093, Steel Forgings, Inc., Caddo  
 9 Parish; 20250088-A, Tri-State Industries of  
 10 Louisiana, LLC, Rapides Parish; and 20240073,  
 11 Valero Refining-New Orleans, LLC, St. Charles  
 12 Parish.  
 13 CHAIRMAN JONES:  
 14 All right. We have a motion to approve,  
 15 Mr. Nassar. Second from Mr. Mele. Any  
 16 questions or comments from the Board?  
 17 MR. MIGUEZ:  
 18 Mr. Chairman, I need to recuse myself  
 19 from Louisiana Sugar Cane Cooperative.  
 20 CHAIRMAN JONES:  
 21 Thank you, Mr. Miguez. Note that  
 22 recusal.  
 23 Any other questions or comments from the  
 24 Board?  
 25 Hearing none, any comments from the

Page 16

1 public?  
 2 There being none, all in favor, say aye.  
 3 ALL:  
 4 Aye.  
 5 CHAIRMAN JONES:  
 6 Any opposition?  
 7 There is none. The motion carries.  
 8 MR. USIE:  
 9 Next, we have 17 project applications  
 10 following the 2025 rules: 20250689, Aclara  
 11 Technologies, Inc., Calcasieu Parish;  
 12 20260046, Baker Hughes Oilfield Operations,  
 13 LLC, St. Martin Parish; 20260044, Baker  
 14 Petrolite, LLC, Acadia Parish; 20250646,  
 15 Boudreaux's Jewelers, LLC, St. Tammany Parish;  
 16 20260070, Cynthia Louisiana, LLC, Terrebonne  
 17 Parish; 20260028, Eco Services Operations,  
 18 Corporation, Jefferson Parish; 20260029 Eco  
 19 Services Operations, Corporation, East Baton  
 20 Rouge Parish; 20250161, Frymaster, LLC, Caddo  
 21 Parish; 20260007, Frymaster, LLC, Caddo  
 22 Parish; 20260005, Frymaster, LLC, Caddo  
 23 Parish; 20250578, Georgia-Pacific Port Hudson,  
 24 LLC, East Baton Rouge Parish; 20260004, Hood  
 25 Container of Louisiana, LLC, West Feliciana

Page 17

1 Parish; 20250705, K&B Machine Works, LLC,  
 2 Terrebonne Parish; 20250706, K&B Machine  
 3 Works, LLC, Terrebonne Parish; 20250703,  
 4 Martco, LLC, Natchitoches Parish; 20260002,  
 5 Steel Forgings, Inc., Caddo Parish; and  
 6 20250695, Weyerhaeuser NR Company,  
 7 Natchitoches Parish.  
 8 CHAIRMAN JONES:  
 9 All right. Do we have a motion to  
 10 approve?  
 11 From Mr. Callais. Second from Mr. Amoss.  
 12 Any questions or comments from the Board?  
 13 Hearing none, any comments from the  
 14 public?  
 15 There being none, all in favor, say aye.  
 16 ALL:  
 17 Aye.  
 18 CHAIRMAN JONES:  
 19 Any opposition?  
 20 There is none, the motion carries.  
 21 MR. USIE:  
 22 Next we have 11 timely filed renewal  
 23 applications following the 2018 rules:  
 24 20180503, Alliance Compressors, LLC,  
 25 Natchitoches Parish; 20200177, Birla Carbon

1 MR. USIE:  
 2 We have one late renewal application  
 3 following the 2018 rules: 20200052, Hood  
 4 Container of Louisiana, LLC in West Feliciana  
 5 Parish. Initial contract expiration date was  
 6 12/31 of 2025, and the late renewal request  
 7 date is January 2nd of 2026.  
 8 CHAIRMAN JONES:  
 9 All right. Do we have anybody here from  
 10 Hood Container?  
 11 Please, come up.  
 12 Okay. State your name and your position  
 13 with the company, please.  
 14 MR. CLANCEY:  
 15 Okay. I'm Daniel Clancey, I'm the  
 16 Engineer Superintendent.  
 17 CHAIRMAN JONES:  
 18 Great. Can you explain to us what  
 19 happened on the late renewal request?  
 20 MR. CLANCEY:  
 21 All right. That -- that was a holiday,  
 22 the 31st and the 1st were a holiday. And  
 23 we're a small company, we don't have any  
 24 internal notaries. We had issues trying to  
 25 find a notary to turn that in.

1 USA, Inc., St. Mary Parish; 20180148-B Flopam,  
 2 Inc., Iberville Parish; 20190285, Frymaster,  
 3 LLC, Caddo Parish; 20180108, Gator Millworks,  
 4 Inc., Livingston Parish; 20190159, Hood  
 5 Container of Louisiana, LLC, West Feliciana  
 6 Parish; 20200133-A, International Paper  
 7 Company, Washington Parish; 20190393, Martco,  
 8 LLC, Natchitoches Parish; 20161895, Stolthaven  
 9 New Orleans, Plaquemines Parish; 20190485  
 10 Stuller, Inc., Lafayette Parish; and 20200010,  
 11 Weyerhaeuser NR Company, Livingston Parish.  
 12 CHAIRMAN JONES:  
 13 All right. We have a motion for these  
 14 renewals?  
 15 Motion from Mayor Toups. Second from  
 16 Mr. Miller. Any questions or comments from  
 17 the Board?  
 18 There is none.  
 19 Any comments from the public?  
 20 Hearing none, all in favor, say aye.  
 21 ALL:  
 22 Aye.  
 23 CHAIRMAN JONES:  
 24 Any opposition?  
 25 There is none, the motion carries.

1 CHAIRMAN JONES:  
 2 I understand. When I look at the dates,  
 3 you know, it's due on December 31st. The 1st  
 4 is a holiday. The 2nd is the first available  
 5 day afterwards. That -- so you weren't able  
 6 to get the documents notarized?  
 7 MR. CLANCEY:  
 8 Right.  
 9 CHAIRMAN JONES:  
 10 And you filed on the 31st.  
 11 MR. CLANCEY:  
 12 That's correct.  
 13 CHAIRMAN JONES:  
 14 I could do like my English teachers say,  
 15 well, if you hadn't started on your homework  
 16 the night before, you wouldn't have to do it  
 17 the day before, but I won't do that. She did  
 18 that to me all the time. Do we have a  
 19 recommendation from the Board for this late  
 20 renewal of two days?  
 21 Well, we can approve with a penalty or we  
 22 can deny the request for renewal. Under the  
 23 rules, there almost has to be penalty. This  
 24 is when I don't always like the rules. So  
 25 with the late renewal comes what we -- the

1 custom of the Board has been is a one-year  
 2 ding for the incentive, you know, for the  
 3 incentive. So I would entertain a motion for  
 4 -- Mr. Callais?  
 5 MR. CALLAIS:  
 6 Well, but it's per month late, so I'm  
 7 just kind of wondering about that. This is  
 8 like three days late after a holiday. So I'm  
 9 wondering how the Board would look at that  
 10 because of it's so short. I'm just kind of  
 11 curious.  
 12 CHAIRMAN JONES:  
 13 I'm with you. I'm -- if we can figure --  
 14 MR. AUSTIN:  
 15 With a holiday, it's only one day late.  
 16 CHAIRMAN JONES:  
 17 I'm sorry?  
 18 MR. AUSTIN:  
 19 It's only one day late, Chairman, I mean,  
 20 with the holidays included --  
 21 CHAIRMAN JONES:  
 22 Correct. It's a one day -- it's a one  
 23 day late. But the way the rule is written, it  
 24 appears to give us a little latitude.  
 25 Ms. Porter, can you help me here? Is

Page 22

1 there -- obviously, I think the sense of the  
 2 Board is they're reticent to hit them with a  
 3 one-year penalty for a one-day late filing.  
 4 MS. PORTER:  
 5 But there's also --  
 6 CHAIRMAN JONES:  
 7 I'm sorry, you're going to have to come  
 8 to the mic.  
 9 MS. PORTER:  
 10 Okay. Robin Porter, Executive Counsel,  
 11 LED.  
 12 CHAIRMAN JONES:  
 13 Pull it a little bit closer to you.  
 14 MS. PORTER:  
 15 Oh, Robin Porter, Executive Counsel, LED.  
 16 The rule indicates: The term of the renewal  
 17 contract shall be reduced by one year for each  
 18 calendar month or portion thereof that the  
 19 renewal application is filed late. The Board  
 20 may impose any other penalty for late renewal  
 21 submission that it deems appropriate.  
 22 MR. CALLAIS:  
 23 Mr. Chair?  
 24 CHAIRMAN JONES:  
 25 Yes, Mr. Callais?

Page 23

1 MR. CALLAIS:  
 2 Would you be willing to entertain a  
 3 motion that takes into account the percentage  
 4 penalty, perhaps, based upon the number of  
 5 business days that it was late out of 30? And  
 6 then that percentage could be applied against  
 7 the annual (inaudible). Maybe that's a  
 8 compromise to where there's still the  
 9 incentive for showing up, but there's still  
 10 the small penalty.  
 11 CHAIRMAN JONES:  
 12 I'm trying to figure out how that would  
 13 be administered.  
 14 MR. CALLAIS:  
 15 Is that too complicated? That's why I  
 16 asked the question.  
 17 MR. AUSTIN:  
 18 Mr. Chairman?  
 19 CHAIRMAN JONES:  
 20 Go ahead.  
 21 MR. AUSTIN:  
 22 Can I make a motion we take no penalty?  
 23 I mean it's one day. We've got a small  
 24 business reinvesting into the State over the  
 25 holidays. They don't have the capacity of

Page 24

1 having just one person dedicated to be filling  
 2 out paperwork. I mean I'm a small business  
 3 myself.  
 4 CHAIRMAN JONES:  
 5 Wait. Are you making a motion?  
 6 MR. AUSTIN:  
 7 Yeah, I'm making a motion for no penalty.  
 8 CHAIRMAN JONES:  
 9 We have a motion to approve with no  
 10 penalty. Do we have a second?  
 11 We have a second from Mr. Callais. All  
 12 right. Let's deal with this motion and let's  
 13 have discussion open for comments or questions  
 14 from the Board. Mr. Mele?  
 15 MR. MELE:  
 16 So and I'm all for that, I have no  
 17 problem with no penalty, except for the next  
 18 time this comes up and someone else wants to  
 19 put that in front of us. But as opposed to  
 20 one day, maybe they're 30 days late or maybe  
 21 they're, you know, 65 days late, and but we're  
 22 going to stick with the year. Can we take one  
 23 365 and four but then can we set a new  
 24 precedent? Okay, anything less than one  
 25 month, we're going to do a prorated for the

Page 25

7 (Pages 22 - 25)

1 number of days leading up to -- of the month.  
 2 CHAIRMAN JONES:  
 3 That's a possibility, but that's not the  
 4 motion.  
 5 MR. MELE:  
 6 I think it's a negligible penalty, but  
 7 for the next person when it isn't just, you  
 8 know, one day, you know, it could be more  
 9 substantial. This could be a token just to  
 10 give everyone -- because we are, when you look  
 11 at their history, their compliance...  
 12 CHAIRMAN JONES:  
 13 Yeah. Mr. Wheelis?  
 14 MR. WHEELIS:  
 15 There are a lot of circumstances that  
 16 matter like the reason, too. So I don't -- I  
 17 don't really don't want to make that as a  
 18 precedent that we have to follow every time  
 19 that someone is late. And I think it needs to  
 20 come with a caution that, start earlier, be  
 21 prepared to file. I know I have trouble  
 22 finding notaries too, small town, small  
 23 business, and so I get that, but I think the  
 24 reason matters too.  
 25 So I don't want to say that any time that

Page 26

1 comes before us, we would apply that same --  
 2 CHAIRMAN JONES:  
 3 Well, I mean late approaches are  
 4 difficult because every circumstance is  
 5 different. You're right. You're right.  
 6 Right now, the motion before us is no penalty.  
 7 Mr. Amoss?  
 8 MR. AMOSS:  
 9 If we set a precedent, I think we can  
 10 look at the fact that this is a holiday, next  
 11 day is a holiday, they filed on the first  
 12 available business day.  
 13 MR. WHEELIS:  
 14 And could we add to the motion that  
 15 there's a strong caution to be prepared  
 16 earlier in the future? We know the holidays  
 17 are coming, so we do need to say that it  
 18 should be done and it should be done in a  
 19 timely manner so it doesn't end up back here.  
 20 CHAIRMAN JONES:  
 21 I don't think it's something we need to  
 22 add to the motion. I think that's the  
 23 sense -- that's the consensus of the Board. I  
 24 mean I think from a motion perspective, what  
 25 we need to be clear on is whether there's a

Page 27

1 penalty or whether there's not a penalty, and  
 2 then what happens in the future, stakeholders  
 3 in the room need to hear what the consensus of  
 4 the Board is. But I'm -- any other questions  
 5 or comments from the Board?  
 6 Mr. Amoss?  
 7 MR. AMOSS:  
 8 I mean from the precedent perspective, I  
 9 agree. Like, you don't want to open the  
 10 Pandora's Box of, hey, I filed 27 days late,  
 11 right. And that's why I would think in terms  
 12 of intent, as a Board, you know, we're  
 13 publicly stating that there is a specific  
 14 situation here that involves two consecutive  
 15 holidays. Yes, this should have been filed  
 16 before then; but at the same time, it was  
 17 filed the first available day after the  
 18 deadline.  
 19 MR. WHEELIS:  
 20 Yes, that's good clarity. Yes.  
 21 CHAIRMAN JONES:  
 22 Okay. Any comments from the public?  
 23 Any other questions or comments from the  
 24 Board?  
 25 Mr. Callais?

Page 28

1 MR. CALLAIS:  
 2 I have one comment to make. I'd like to  
 3 echo that, you know, as -- you know, because I  
 4 seconded this motion, so I'm in support of not  
 5 penalizing small businesses, but I do think  
 6 that it's important, like, I know whenever I'm  
 7 looking at the holiday season, I see it coming  
 8 and I know that there are things I have to do  
 9 before the end of the year. And I always try  
 10 to plan those ahead of time because the end of  
 11 the year is always crazy.  
 12 So in my opinion, you know, this is like  
 13 a once thing that, like, you'll get credit for  
 14 this really, like, this is a special situation  
 15 grace because you've been great in the past.  
 16 But I think like, you know, like they're  
 17 saying -- that's just my thinking. That's my  
 18 opinion.  
 19 CHAIRMAN JONES:  
 20 So I think the consensus of the Board is  
 21 the holiday issue, the compliance history of  
 22 the company, all of those factors come into  
 23 play here, I think, is what -- what the  
 24 consensus of the Board is. All right. Are  
 25 you ready to vote?

Page 29

1 All in favor, say aye.  
2 ALL:  
3 Aye.  
4 CHAIRMAN JONES:  
5 Any opposition?  
6 There is none, the motion carries.  
7 Thank you. Appreciate you being here  
8 today. From now on, start a day early.  
9 MR. CLANCEY:  
10 I'm going to find more than one notary.  
11 CHAIRMAN JONES:  
12 All right. Let's move on.  
13 MR. USIE:  
14 Next, we have two change in location  
15 contract amendment requests:  
16 The first is for Delta Treatment Systems,  
17 LLC, Contract 20220424. Previous location,  
18 9125 Comar Drive, Walker, Louisiana 70785; new  
19 location, 15758 Industrial Way, Walker,  
20 Louisiana 70785 in Livingston Parish;  
21 And Southland Industrial Coatings, LLC,  
22 Contract 20240245. Previous location, 9442  
23 LA-103, Washington, Louisiana 70589; new  
24 location, 9557 Highway 103, Washington,  
25 Louisiana 70589 in St. Landry Parish.

Page 30

1 CHAIRMAN JONES:  
2 Motion to approve these changes of  
3 location.  
4 Okay, Mayor Toups. Second, Mr. Nassar.  
5 Any questions or comments from the Board?  
6 Hearing none, any comments from the  
7 public?  
8 There being none, all in favor, say aye.  
9 ALL:  
10 Aye.  
11 CHAIRMAN JONES:  
12 Any opposition?  
13 There is none, the motion carries.  
14 MR. USIE:  
15 We have one full contract transfer:  
16 Hexion, Inc., Contract 20250546, transferring  
17 to new owner, Valentra, LLC in Ascension  
18 Parish.  
19 CHAIRMAN JONES:  
20 As a point of order, I'll be recusing  
21 myself from any vote on this matter.  
22 Do we have a motion? From Mr. Nassar.  
23 Second from Mr. Miller.  
24 Any questions or comments from the Board?  
25 Hearing none, any comments from the

Page 31

1 public?  
2 There being none, all in favor, say aye.  
3 ALL:  
4 Aye.  
5 CHAIRMAN JONES:  
6 Any opposition?  
7 There is none, the motion carries.  
8 MR. USIE:  
9 Next, we have four contract cancellation  
10 requests:  
11 Anvil Attachments, LLC, Contract 20200369  
12 in East Feliciana Parish. Company requests  
13 cancellation.  
14 CF Industries Nitrogen, LLC, Contract  
15 20230310 in Ascension Parish. Company  
16 requests cancellation.  
17 CellXion, LLC, DBA Sabre Industries  
18 Building Systems by CellXion, Contract  
19 20230280 in Bossier Parish. Company requests  
20 cancellation.  
21 And Exxon Mobil Corporation Lubes,  
22 Contract 20180514 in West Baton Rouge Parish.  
23 Company requests cancellation.  
24 CHAIRMAN JONES:  
25 Motion to approve these cancellations?

Page 32

1 Motion from Mr. Amoss. Second from Mayor  
2 Toups. Any questions or comments from the  
3 Board?  
4 Hearing none, any comments from the  
5 public?  
6 There being none, all in favor, say aye.  
7 ALL:  
8 Aye.  
9 CHAIRMAN JONES:  
10 Any opposition?  
11 There is none, the motion carries.  
12 MR. USIE:  
13 We have eight Opt Out Jobs, Payroll, and  
14 Compliance Components Exhibit A Amendment  
15 Requests:  
16 International Mezzo Technologies, Inc.,  
17 Contract 20230012; Linde, Inc., Contracts  
18 20170516 and 20220091; Reliant Technologies,  
19 Incorporated, Contract 20180120-A; Syngenta  
20 Crop Protection, LLC, Contracts 20220344 and  
21 20220344-A; and Venture Global CP2 LNG, LLC,  
22 Contracts 20210516 and 20210532.  
23 CHAIRMAN JONES:  
24 And, again, these are those who have  
25 taken advantage of the opportunity to opt out

Page 33

1 of the jobs and payroll requirements provided  
 2 under the 2025 rules.  
 3 Have a motion from Mr. Nassar to approve  
 4 these opt outs. Do I have a second? Second  
 5 from Mr. Wheelis. Any questions or comments  
 6 from the Board?  
 7 Hearing none, any comments from the  
 8 public?  
 9 Hearing none, all in favor, say aye.  
 10 ALL:  
 11 Aye.  
 12 CHAIRMAN JONES:  
 13 Any opposition?  
 14 There is none. The motion carries.  
 15 MR. USIE:  
 16 Next, we have two special requests:  
 17 The first is for Air Products and  
 18 Chemicals, Inc., Contract 20220395. Air  
 19 Products and Chemicals, Inc. is requesting an  
 20 amendment to the existing Exhibit A Agreement  
 21 to allow for a phased application as part of  
 22 the planned project. At the time of  
 23 submitting the initial application, the  
 24 company understood the product end date to  
 25 represent the beginning of operations for

Page 34

1 producing the product, rather than the date by  
 2 which all assets would be fully operational  
 3 and placed in service.  
 4 As a result, the application was  
 5 submitted on November 18th, 2024, with an  
 6 estimated project end date of October 26th,  
 7 2024, along with confirmation that all  
 8 property had been placed in service in 2024.  
 9 The company is now requesting the ability to  
 10 designate property placed in service in 2024  
 11 as Phase A of the overall project. It's now  
 12 expected to be completed in 2026.  
 13 CHAIRMAN JONES:  
 14 Do we have someone here from Air  
 15 Products?  
 16 MR. SMITH:  
 17 Hi. David Smith, Commercial Manager for  
 18 Louisiana Hydrogen Pipeline System.  
 19 CHAIRMAN JONES:  
 20 Great. Thank you for being here today.  
 21 And?  
 22 MR. MIRANDA:  
 23 Ryan Miranda, Asset Manager.  
 24 CHAIRMAN JONES:  
 25 Great. Thank you. I think I understand

Page 35

1 what's happening here, but can you put it into  
 2 a little bit better explanation so the Board  
 3 is clear on what's happened?  
 4 MR. SMITH:  
 5 Sure. We had a SMR plant and a steam  
 6 turbine that were being built and retrofitted.  
 7 In October, the application was made. In  
 8 September, the plant was ready for operation  
 9 in 2024. We had some issues on the steam  
 10 turbine generator on the recommissioning or  
 11 commissioning of that project. And right now,  
 12 it's estimated to go through testing next week  
 13 and be in operation by the end of this month.  
 14 CHAIRMAN JONES:  
 15 Okay. So by making this a phased  
 16 contract, which you see all of the time,  
 17 making this phased, it allows for additional  
 18 time; is that what you're after?  
 19 MR. SMITH:  
 20 Yes.  
 21 CHAIRMAN JONES:  
 22 All right. Do we have a -- so,  
 23 basically, what -- make it clear for the  
 24 Board, what Air Products is requesting is that  
 25 we amend their contract to allow additional

Page 36

1 time for them to complete this portion of the  
 2 project essentially. Okay. Clear?  
 3 Okay. Do I have a motion? Yes, sir?  
 4 MR. CALLAIS:  
 5 I want to ask a question.  
 6 CHAIRMAN JONES:  
 7 Well, let's have a motion and then you  
 8 can ask your question. We have a motion from  
 9 Mr. Nassar. Second from Mr. Austin.  
 10 Any -- now, here's your question, Mr.  
 11 Callais.  
 12 MR. CALLAIS:  
 13 Have we done this before?  
 14 CHAIRMAN JONES:  
 15 Yes.  
 16 MR. CALLAIS:  
 17 It seems controversial.  
 18 CHAIRMAN JONES:  
 19 Yeah, it's not controversial. It's --  
 20 what happens, when they do the initial filing,  
 21 sometimes there are a lot of different things  
 22 that can happen, but moving it to a phased  
 23 application gives them the additional time  
 24 that they need. So it's not unusual.  
 25 MR. CALLAIS:

Page 37

1 Okay. Cool.  
2 CHAIRMAN JONES:  
3 Any other questions or comments?  
4 MR. CALLAIS:  
5 Why wouldn't we accept some sort of  
6 phasing in the initial part of the  
7 application? That's typically how we do it in  
8 commercial operations. Why wouldn't --  
9 CHAIRMAN JONES:  
10 That's what we're doing.  
11 MR. CALLAIS:  
12 (Inaudible) we generally as a standard  
13 practice.  
14 CHAIRMAN JONES:  
15 Well, it depends on how the company wants  
16 to do their business. We're not trying to  
17 tell them how, but this is -- this gives them  
18 -- this will give them freedom to finish their  
19 work.  
20 All right. Any other questions or  
21 comments from the Board?  
22 Hearing none, any comments from the  
23 public?  
24 Hearing none, all in favor, say aye.  
25 ALL:

Page 38

1 Aye.  
2 CHAIRMAN JONES:  
3 Any opposition?  
4 There is none, the motion carries.  
5 Thank you. Appreciate your work.  
6 MR. SMITH:  
7 Thank you.  
8 MR. MIRANDA:  
9 Thank you.  
10 MR. USIE:  
11 The second special request is for Cabot  
12 Corporation, Contract 20200327. Cabot  
13 Corporation is requesting to amend their  
14 existing Exhibit A Agreement sections 4.02(D)  
15 and 6.01(B)(1) to extend the commencement of  
16 operations and associated grace period from  
17 three years to four years to account for  
18 unforeseen delays.  
19 CHAIRMAN JONES:  
20 Someone here from Cabot? Great. If you  
21 could state your name and your position with  
22 the company, please?  
23 MR. BORDELON:  
24 Wayne Bordelon, I'm the Facility General  
25 Manager of the Ville Platte Plant.

Page 39

1 CHAIRMAN JONES:  
2 Great. Tell us what's going on here.  
3 MR. BORDELON:  
4 So last year, we asked for an extension  
5 we believed we'd be able to achieve in the  
6 year. All our major construction is fairly  
7 complete, only some minor things are left.  
8 The problem we're running into is  
9 commissioning problems associated with mostly  
10 design issues.  
11 I know Air Products just had a problem  
12 with a steam turbine. That's my biggest issue  
13 right now is the steam turbine. There are  
14 some design flaws that we had to have  
15 remodeled and equipment ordered that hasn't  
16 even arrived on site. And we're working --  
17 CHAIRMAN JONES:  
18 Sounds like someone needs to work in the  
19 steam turbine business.  
20 MR. BORDELON:  
21 Yeah, so we've had multiple failures of  
22 equipment designs that have slowed us in our  
23 progress of commissioning. We thought it was  
24 going to take us six months; it's going to  
25 take us closer to a year.

Page 40

1 CHAIRMAN JONES:  
2 Okay. Again, let me see if I can set the  
3 table for the Board real quick a little bit  
4 better. These contracts, we provide time  
5 periods in which these projects are to be  
6 commenced and concluded for a reason, because  
7 when the properties are not placed in the tax  
8 roll, there is a tax roll issue, there's when  
9 do they start paying taxes issue, when do the  
10 abatements actually kick in issue. There's a  
11 lot of things that revolve around these  
12 timelines.  
13 We've also seen situations where  
14 commissioning can go on for long periods of  
15 time, and they're not paying taxes, and even  
16 though maybe some production is going on. And  
17 so there's a lot of -- there's a lot of  
18 reasons why the contract, the ITEP contract,  
19 has these deadlines in them. Typically, the  
20 contract has -- there's an agreement, this is  
21 how long it's going to take to build the  
22 project X number of years, and then the  
23 contract has a grace period. There's always  
24 or there's always a possibility during  
25 construction, there's a hurricane, there's

Page 41

1 something. So every contract has a grace  
 2 period built into it.  
 3 But, apparently, what's happened with  
 4 Cabot is they've gone through their contract  
 5 period and gone through their grace period.  
 6 They came to us last year and asked for an  
 7 extension because of supply chain and design  
 8 issues. And, now, what it sounds like is  
 9 those design issues are continuing and they're  
 10 asking for an additional year, which would  
 11 actually be another year to begin startup or  
 12 actually to be operational?  
 13 MR. BORDELON:  
 14 Operational.  
 15 CHAIRMAN JONES:  
 16 Okay. Because you're in commissioning  
 17 right now.  
 18 MR. BORDELON:  
 19 Right, I'm in commissioning right now.  
 20 CHAIRMAN JONES:  
 21 You're in commissioning startup right  
 22 now, so to actually be operational within the  
 23 next year. Do you anticipate it will take you  
 24 the whole year to get there?  
 25 MR. BORDELON:

Page 42

1 My current schedule, no.  
 2 CHAIRMAN JONES:  
 3 I'm sorry?  
 4 MR. BORDELON:  
 5 My current schedule doesn't have it as a  
 6 whole year.  
 7 CHAIRMAN JONES:  
 8 Okay. But --  
 9 MR. BORDELON:  
 10 But I'm one bearing or pump failure from  
 11 four to eight weeks delayed on that.  
 12 CHAIRMAN JONES:  
 13 Right.  
 14 MR. BORDELON:  
 15 So my current schedule says by the end of  
 16 September I should be done.  
 17 CHAIRMAN JONES:  
 18 I would imagine your CEO and your Board  
 19 would like you to be operational yesterday.  
 20 MR. BORDELON:  
 21 Correct.  
 22 CHAIRMAN JONES:  
 23 Okay. So that's where we are.  
 24 Apparently, what's happened, Cabot, they've  
 25 had some design issues. They've had some

Page 43

1 product issues. And so they're asking for  
 2 additional time period to get those worked out  
 3 before they have to be fully operational.  
 4 That's the request.  
 5 Do I have a motion?  
 6 I have a motion from Mr. Austin to  
 7 approve. Do I have a second? Second from  
 8 Mr. Amoss. Do we have any other questions or  
 9 comments from the Board?  
 10 MR. MIGUEZ:  
 11 I want to recuse myself.  
 12 CHAIRMAN JONES:  
 13 Mr. Miguez will be recusing himself.  
 14 Please note that for the record.  
 15 Any other questions or comments?  
 16 MR. CALLAIS:  
 17 Is there any part of this that involves  
 18 the locals, the local government?  
 19 CHAIRMAN JONES:  
 20 No.  
 21 MR. CALLAIS:  
 22 No? Is this the same area, location,  
 23 same parish location?  
 24 MR. BORDELON:  
 25 No, it's Evangeline Parish.

Page 44

1 MR. CALLAIS:  
 2 Okay.  
 3 CHAIRMAN JONES:  
 4 Any other questions or comments?  
 5 Okay. Any comments from the public?  
 6 Hearing none, all in favor, say aye.  
 7 ALL:  
 8 Aye.  
 9 CHAIRMAN JONES:  
 10 Any opposition?  
 11 There is none, the motion carries.  
 12 Thank you. Appreciate you being here  
 13 this morning.  
 14 MR. USIE:  
 15 Next, we have 16 noncompliant contract  
 16 reporting periods for contracts following the  
 17 2018 rules.  
 18 CHAIRMAN JONES:  
 19 Okay. This is what I would like to do on  
 20 these. The Board, again, this is we're under  
 21 the 2018 rules, and all of these are  
 22 noncompliant for one reason or the other. As  
 23 you'll recall, under the 2018 rules, we go to  
 24 the locals, the locals had to approve these,  
 25 and the locals are given the opportunity to

Page 45

1 make recommendations on whether the company  
 2 should be penalized for their noncompliance or  
 3 not. And if you'll notice, not one local  
 4 responded to a request.  
 5 In my world, if they don't care, I'm not  
 6 sure why I should, but that's just one member  
 7 of the Board. But, historically, what has  
 8 happened in those situations, we have voted no  
 9 penalty.  
 10 Now, what I would like to do is I would  
 11 entertain a motion to approve these without  
 12 penalty with the exception of three actually.  
 13 You will see there are three companies,  
 14 Bancroft Bag, Inc. -- let's see, is it Graham?  
 15 MR. USIE:  
 16 It's 20190204, Glaz-Tech Industries.  
 17 CHAIRMAN JONES:  
 18 Glaz-Tech, thank you.  
 19 MR. USIE:  
 20 And then PQ, LLC, the very last one  
 21 20220396.  
 22 CHAIRMAN JONES:  
 23 Okay. So I would entertain a motion to  
 24 approve all but Bancroft Bag, Glaz-Tech  
 25 Industries, and PQ. I want to handle them

1 separately, but I would entertain a motion to  
 2 approve all the rest of them without penalty.  
 3 I have a motion from Mr. Calais. A  
 4 second from Mr. Touns. Any questions or  
 5 comments from the Board?  
 6 Hearing none, any comments from the  
 7 public?  
 8 Hearing none, all in favor, say aye.  
 9 ALL:  
 10 Aye.  
 11 CHAIRMAN JONES:  
 12 Any opposition?  
 13 There is none, the motion carries.  
 14 Now, let's go back to, let's start with  
 15 Bancroft Bag. There's one, two, three, four  
 16 contracts for Bancroft Bag. I understand that  
 17 they filed -- that their noncompliance was  
 18 late filing or no filing, and I understand  
 19 they filed yesterday; is that correct,  
 20 Mr. Usie?  
 21 MR. USIE:  
 22 Yes, the 2020 reporting year was filed, I  
 23 believe, on the 20th.  
 24 CHAIRMAN JONES:  
 25 Okay. While I don't like the -- and I'll

1 start, again, I'm one Board member, but I have  
 2 the mic right now, but the thing that bothers  
 3 me about these three is when I see no  
 4 reporting. These are valuable incentive  
 5 programs. And the agency reaches out when  
 6 they are noncompliant and they say, okay,  
 7 you've been noncompliant, you need to file.  
 8 And when they then refuse to file and don't  
 9 file, that bothers me a little bit.  
 10 Whether or not the locals care or not, to  
 11 me, if you're getting the benefit of the  
 12 incentive program and you have been deemed to  
 13 be noncompliant, and the agency reaches out to  
 14 you and says, can you, you need to file  
 15 something and they still don't do it, that  
 16 tends to bother me. Bancroft Bag may have  
 17 solved their problem yesterday because they  
 18 finally got the message and filed. But for  
 19 the others, Glaz-Tech Industries and PQ, LLC,  
 20 it is at least this Board Member's opinion,  
 21 that perhaps some penalties are appropriate  
 22 notwithstanding the fact the locals have not  
 23 made any kind of recommendation.  
 24 So that is my opinion. That is --  
 25 doesn't -- you may or may not agree with it,

1 but I would suggest that we handle these three  
 2 separately.  
 3 MR. CALLAIS:  
 4 So it seems that, Mr. Chair, would it  
 5 make sense to include Glaz-Tech and PQ  
 6 together in a motion and then having a  
 7 separate one for Bancroft?  
 8 CHAIRMAN JONES:  
 9 In my world, it would, yes.  
 10 MR. CALLAIS:  
 11 That's the way I feel too. And so I  
 12 would make a motion accordingly. I think we  
 13 should do some sort of penalty to those two  
 14 that have not filed at all. I think that  
 15 there needs to be some sort of conversation or  
 16 discussion around Bancroft given that they did  
 17 file, but after a lot of contact and hounding.  
 18 And our team, the LED team, shouldn't spend  
 19 all their time hounding companies that benefit  
 20 from these programs.  
 21 CHAIRMAN JONES:  
 22 All right. Before -- let's have a motion  
 23 and then I will invite the --  
 24 MR. CALLAIS:  
 25 What kind of penalty should we --

1 CHAIRMAN JONES:  
2 Well, that's a fair question.  
3 MR. CALLAIS:  
4 And so if they haven't -- so, I mean,  
5 what about canceling the contract or is that  
6 too extreme?  
7 CHAIRMAN JONES:  
8 That is an option that sounds extreme --  
9 MR. CALLAIS:  
10 Okay.  
11 CHAIRMAN JONES:  
12 -- to me.  
13 MR. CALLAIS:  
14 Okay. So we typically would penalize the  
15 number of months late that is for the number  
16 of years; right?  
17 CHAIRMAN JONES:  
18 Here, we have compliance due date was for  
19 Glaz-Tech was April 30th of 2025, and so it's  
20 a year late.  
21 MR. CALLAIS:  
22 I mean --  
23 CHAIRMAN JONES:  
24 It's a year late.  
25 MR. CALLAIS:

Page 50

1 How do you not cancel that if every month  
2 we take a year off? Because that means  
3 they've lost their whole time frame, you know.  
4 CHAIRMAN JONES:  
5 Let's see. Do we have anybody here from  
6 Glaz-Tech?  
7 MR. RANGEL:  
8 Morning. Reuben Rangel, Advantous  
9 Consulting.  
10 CHAIRMAN JONES:  
11 Let's go through that a little bit  
12 slower.  
13 MR. RANGEL:  
14 Sure.  
15 CHAIRMAN JONES:  
16 You're not with Glaz-Tech, you're a  
17 consultant --  
18 MR. RANGEL:  
19 Correct.  
20 CHAIRMAN JONES:  
21 -- for Glaz-Tech?  
22 MR. RANGEL:  
23 Correct.  
24 CHAIRMAN JONES:  
25 Okay.

Page 51

1 MR. RANGEL:  
2 And I wish I could give you some  
3 information on Glaz-Tech at this point this  
4 morning, but I'm having issues with  
5 communication with them.  
6 CHAIRMAN JONES:  
7 Yeah. Apparently, we are too.  
8 MR. RANGEL:  
9 Only thing I can ask is a deferral so I  
10 can keep trying to contact them, but I've been  
11 in discussion with Hud regarding this  
12 situation. That's all I can really offer.  
13 CHAIRMAN JONES:  
14 Okay. Mr. Usie, let me ask you this. I  
15 mean, am I correct in my assumption that the  
16 agency has already been in contact with  
17 Glaz-Tech?  
18 MR. USIE:  
19 Yeah. Well, we notify anyone that misses  
20 their deadline of filing, they're notified and  
21 given an additional 60 days to file and it  
22 would be considered late. These companies  
23 that didn't file as of today is because we  
24 never heard back from them after that deadline  
25 that we reached out.

Page 52

1 CHAIRMAN JONES:  
2 So you've reached out?  
3 MR. USIE:  
4 We have reached out.  
5 CHAIRMAN JONES:  
6 And they have not responded at all?  
7 MR. USIE:  
8 I have not heard back from anyone.  
9 CHAIRMAN JONES:  
10 Okay. Mr. Mele?  
11 MR. MELE:  
12 In what capacity are you working with  
13 Glaz-Tech?  
14 MR. RANGEL:  
15 Consulting capacity.  
16 MR. MELE:  
17 Consulting on?  
18 MR. RANGEL:  
19 We have assisted them with the prior  
20 filings, but up until these filings, that, of  
21 course, have not been filed.  
22 MR. MELE:  
23 So you are their -- you consult them on  
24 filings?  
25 MR. RANGEL:

Page 53

1 Filings, the deadlines, the information  
 2 they need to make the filings.  
 3 MR. CALLAIS:  
 4 Did you submit to them the form that they  
 5 were supposed to review, complete, and submit?  
 6 MR. RANGEL:  
 7 I -- I wasn't able to --  
 8 MR. CALLAIS:  
 9 In the draft form, I mean, and then for  
 10 them to review and then submit?  
 11 MR. RANGEL:  
 12 I have no information from them to even  
 13 submit anything.  
 14 MR. MELE:  
 15 How long --  
 16 MR. CALLAIS:  
 17 Okay.  
 18 MR. MELE:  
 19 So in your capacity of working with them  
 20 with filings, obviously, this is one filing,  
 21 how many other filings are live right now that  
 22 you are trying to contact them?  
 23 MR. RANGEL:  
 24 There's the compliance filing, there's  
 25 also a renewal that I believe -- is it due

1 point, you know, part of -- part of me -- part  
 2 of me goes, you've ignored LED's request for  
 3 information, you've ignored their request for  
 4 filing, you're apparently ignoring your  
 5 consultant's phone calls, why should we be  
 6 patient?  
 7 The other part of me says, let's defer  
 8 for these two until next the meeting, give  
 9 them an opportunity, one more opportunity to  
 10 either file or come explain to us why they did  
 11 not. But, again, that's just me thinking out  
 12 loud. So...  
 13 MR. AUSTIN:  
 14 Mr. Chair?  
 15 CHAIRMAN JONES:  
 16 So what is the pleasure of the Board?  
 17 MR. CALLAIS:  
 18 Mr. Chair?  
 19 MR. AUSTIN:  
 20 Mr. Chairman?  
 21 MR. CALLAIS:  
 22 Oh, I'm sorry, Mr. Austin.  
 23 CHAIRMAN JONES:  
 24 Mr. Austin?  
 25 MR. AUSTIN:

1 this year or last year?  
 2 MR. MELE:  
 3 So you -- but that is the extent of  
 4 your -- well, what they've hired you for?  
 5 MR. RANGEL:  
 6 Yes, for the compliance and the  
 7 maintenance of the ITEP contract, yeah. Yes.  
 8 MR. MELE:  
 9 How many people are employed at this  
 10 company?  
 11 MR. RANGEL:  
 12 In the 30s, I believe.  
 13 MR. MELE:  
 14 Okay.  
 15 MR. USIE:  
 16 So they did do 2023's filing that's on  
 17 this agenda, they were noncompliant because  
 18 they were short on jobs and payroll, but their  
 19 actual number of jobs as of 12/31/2023 was 25  
 20 employees.  
 21 CHAIRMAN JONES:  
 22 Okay. Before we -- I'm -- do we have  
 23 anybody here from PQ, LLC?  
 24 Okay. I'm trying to see if we would pick  
 25 up a thread here. Well, to Mr. Callais's

1 So we're saying it's going to be okay for  
 2 them to --  
 3 CHAIRMAN JONES:  
 4 I'm sorry. Could you pull your mic down?  
 5 MR. AUSTIN:  
 6 So we're saying it's okay for them to be  
 7 14 months late to push it to the next meeting?  
 8 CHAIRMAN JONES:  
 9 I -- I mean --  
 10 MR. AUSTIN:  
 11 I mean, I think that's setting a  
 12 precedent too.  
 13 CHAIRMAN JONES:  
 14 I'm sorry?  
 15 MR. AUSTIN:  
 16 I mean, for me, I would make a motion to  
 17 cancel both contracts.  
 18 MR. CALLAIS:  
 19 Second.  
 20 CHAIRMAN JONES:  
 21 We have a motion and a second to cancel  
 22 the --  
 23 MR. CALLAIS:  
 24 It's too late.  
 25 CHAIRMAN JONES:

1 -- Glaz-Tech Industries contract and the  
 2 PQ, LLC contract.  
 3 MR. CALLAIS:  
 4 Mr. Chair, I want to make -- I just want  
 5 to kind of make a point here.  
 6 CHAIRMAN JONES:  
 7 Sure.  
 8 MR. CALLAIS:  
 9 I think that whenever -- so the way --  
 10 it's good business to understand what the  
 11 contract's obligations are. I feel like if I  
 12 were not to do that in my business, I would be  
 13 penalized for any circumstance, any vendor,  
 14 any situation. And so, you know, we've been  
 15 extremely lenient as a Board on these, you  
 16 know, missed a day or two, you know, like we  
 17 had talked about with some of our friends  
 18 earlier, you know, but they're submitting the  
 19 compliance reports.  
 20 This is, to me, a blatant disrespect for  
 21 LED and this LED staff that are trying to do  
 22 their jobs and staying in compliance. So  
 23 that's my concern is I'm worried about setting  
 24 a precedent over being too lenient in some  
 25 places and not strong enough in others. So

Page 58

1 that's -- I'll just say, that's my two cents.  
 2 CHAIRMAN JONES:  
 3 Thank you, Mr. Callais.  
 4 MR. WHEELIS:  
 5 Mr. Chair?  
 6 CHAIRMAN JONES:  
 7 Mr. Wheelis?  
 8 MR. WHEELIS:  
 9 Since we're considering those together,  
 10 has there been any communication from PQ or  
 11 any response from requests?  
 12 MR. USIE:  
 13 No, I never heard back about the notice  
 14 for --  
 15 MR. WHEELIS:  
 16 So in both cases, we have no reason to  
 17 favor leniency because they haven't shown up,  
 18 they haven't given us any information or any  
 19 reason to consider the violation of the  
 20 contract?  
 21 MR. USIE:  
 22 I've had no response when I notified them  
 23 of the missed deadline, and I got no response  
 24 when I said this would be presented today at  
 25 today's meeting.

Page 59

1 MR. WHEELIS:  
 2 I just wanted to ask because we're  
 3 considering them together. I want to know  
 4 that we're in kind of a --  
 5 CHAIRMAN JONES:  
 6 Fair question. Do we have any reason to  
 7 believe that either of these businesses are no  
 8 longer in business? Do we have any  
 9 information?  
 10 MR. USIE:  
 11 I don't have any information.  
 12 CHAIRMAN JONES:  
 13 Just don't know.  
 14 MR. USIE:  
 15 We could just reach out to the assessor.  
 16 CHAIRMAN JONES:  
 17 Radio silence has a way of giving us no  
 18 information. Okay. Got it.  
 19 MR. MILLER:  
 20 Mr. Usie, is it reasonable that both of  
 21 these are in the renewal portion too that  
 22 they're late there?  
 23 MR. USIE:  
 24 How's that? I'm sorry?  
 25 MR. MILLER:

Page 60

1 March 2019, Glaz-Tech is 2019 and PQ is  
 2 2022, so that may be not it, but 2019 --  
 3 MR. USIE:  
 4 PQ is in their initial --  
 5 MR. MILLER:  
 6 Okay.  
 7 MR. USIE:  
 8 -- first five-year term. Glaz-Tech, I  
 9 would have to look it up. It's either at the  
 10 very end of their initial five years or the  
 11 very start of their renewal years.  
 12 MR. MILLER:  
 13 So they're not late on a renewal at this  
 14 point?  
 15 MR. USIE:  
 16 No, not that I'm aware of.  
 17 MR. MILLER:  
 18 So just their compliance filings?  
 19 MR. USIE:  
 20 This is just the compliance filings.  
 21 MR. MILLER:  
 22 Okay.  
 23 MR. MELE:  
 24 Mr. Chair?  
 25 CHAIRMAN JONES:

Page 61

1 Yes, Mr Mele?  
 2 MR. MELE:  
 3 Is there a history on -- so the Board  
 4 seems to have a -- be leaning toward canceling  
 5 both of those. I would be like minded there  
 6 as well. My question is, is there a process  
 7 of, let's just say, they finally open up that  
 8 letter --  
 9 CHAIRMAN JONES:  
 10 I'm sorry?  
 11 MR. MELE:  
 12 Let's say at one point, they get the  
 13 termination letter and then they decide to  
 14 respond. What is that process to -- is there  
 15 a process where they can respond and say, hey,  
 16 guys, no, you were wrong, let me come talk to  
 17 you now; does that exist?  
 18 CHAIRMAN JONES:  
 19 Mr. Usie? I'm not aware of that ability.  
 20 MR. USIE:  
 21 My recollection, I believe some late  
 22 renewals maybe in the past were denied because  
 23 no one was present to speak to the late  
 24 filing, and the company in that instance did  
 25 file an appeal with the Board and came as an

Page 62

1 appeal on the next agenda.  
 2 CHAIRMAN JONES:  
 3 So if they get the letter two weeks from  
 4 now and want to come back to us at our June  
 5 meeting and appeal, there's nothing that would  
 6 preclude that opportunity at least?  
 7 MR. USIE:  
 8 No.  
 9 CHAIRMAN JONES:  
 10 To be heard.  
 11 MR. USIE:  
 12 Not to my understanding.  
 13 MR. WHEELIS:  
 14 And we would still be able to consider  
 15 the penalty phase if they came back,  
 16 considering a penalty --  
 17 CHAIRMAN JONES:  
 18 That's the great thing about making  
 19 decisions, you can reverse those decisions.  
 20 MR. MELE:  
 21 Then I make a motion --  
 22 CHAIRMAN JONES:  
 23 We already have a motion on the floor.  
 24 Mr. Leonard, apparently, has come to the table  
 25 to speak.

Page 63

1 MR. MILLER:  
 2 The only part about that is if it ends up  
 3 on the -- if we cancel and it ends up  
 4 (inaudible) and it doesn't get settled by the  
 5 end of the year, it ends up on the tax rolls.  
 6 MR. USIE:  
 7 That is also of concern that the assessor  
 8 will get a notice after today's meeting saying  
 9 the Board chose to cancel the contracts, they  
 10 could place them on the taxable rolls at that  
 11 point.  
 12 CHAIRMAN JONES:  
 13 Okay. Mr. Leonard?  
 14 MR. LEONARD:  
 15 Mr. Chairman, Jimmy Leonard, Advantous  
 16 Consulting. Just two points I'd like to throw  
 17 out to the Board for consideration, and I'll  
 18 also ask Hud to confirm whether I'm right or  
 19 wrong, but is it correct that the  
 20 communications predominately are via email at  
 21 this point?  
 22 MR. USIE:  
 23 Yes.  
 24 MR. LEONARD:  
 25 So emails can get caught in spam, junk

Page 64

1 folders. I do recognize there's a Fastlane  
 2 system that they could be monitoring  
 3 themselves to be on top of things. But  
 4 reaching out in communications to assume that  
 5 it actually landed if email is the format,  
 6 that is not necessarily always the case.  
 7 Secondly, the company has been compliant  
 8 in the past. And if there is a termination,  
 9 that is typically the loss of all benefits  
 10 including prior years. So my comment would  
 11 be, if there is a cancellation or termination,  
 12 that it would be more on a prospective basis  
 13 as --  
 14 CHAIRMAN JONES:  
 15 Prospective basis.  
 16 MR. LEONARD:  
 17 -- opposed to going all the way back to  
 18 the years in which they were compliant. And  
 19 if there is a consideration of the Board for a  
 20 termination or cancellation, I would  
 21 recommend, for y'all's consideration, a formal  
 22 notification via certified mail, hey, let's  
 23 make sure they got it and let's make sure that  
 24 they're ignoring the Board. And if they do,  
 25 by all means, it's within y'all's realm of

Page 65

1 authority and so forth. I just have some  
 2 reservation that we're assuming an email got  
 3 where it was supposed to go and need to talk  
 4 to my own staff about making sure the phone  
 5 calls are being returned as well.  
 6 MR. CALLAIS:  
 7 I completely appreciate that, but the  
 8 gentleman next to you said earlier that he  
 9 tried calling them, and they didn't answer the  
 10 call from their own consultant.  
 11 MR. LEONARD:  
 12 Fair enough.  
 13 MR. CALLAIS:  
 14 That's just on one of the ones that  
 15 showed up.  
 16 MR. LEONARD:  
 17 Understand.  
 18 MR. WHEELIS:  
 19 And the fact that they have filed that in  
 20 the past says they have a system that does it,  
 21 you know, without those notifications. We  
 22 have a motion to deal with, I guess.  
 23 CHAIRMAN JONES:  
 24 First of all, I think the point about  
 25 being prospective only is a valid point and I

Page 66

1 would -- Mr. Austin, I think you made the  
 2 motion. Are you willing to accept an  
 3 amendment to your motion that the penalty be  
 4 prospective only?  
 5 MR. AUSTIN:  
 6 Yes.  
 7 CHAIRMAN JONES:  
 8 Not retroactive.  
 9 MR. CALLAIS:  
 10 Second.  
 11 CHAIRMAN JONES:  
 12 And the second. So the motioner makes,  
 13 accepts the amendment, so does Mr. Callais,  
 14 who seconded the motion. All right. So now  
 15 the motion is to terminate the contracts for  
 16 both Glaz-Tech Industries and PQ, LLC  
 17 prospectively only. Any other questions or  
 18 comments from the Board?  
 19 Any other comments from the public?  
 20 All right. All in favor, say aye.  
 21 ALL:  
 22 Aye.  
 23 CHAIRMAN JONES:  
 24 Any opposition?  
 25 There is none, the motion carries.

Page 67

1 All right. Now, we're left with Bancroft  
 2 Bag. Again, they filed -- they filed  
 3 yesterday, and is there -- what is the  
 4 pleasure of the Board?  
 5 MR. AMOSS:  
 6 So this was due in 2021, am I reading  
 7 that correctly?  
 8 CHAIRMAN JONES:  
 9 It was the 2020. It -- this -- there's  
 10 been -- is there someone here representing  
 11 Bancroft? Yeah. And before we go to you, Ms.  
 12 Boatner, Mr. Usie, make sure I understand this  
 13 correctly. Apparently, they have -- this was  
 14 back to a 2020 filing; is that correct?  
 15 MR. USIE:  
 16 Yes, it's multiple years all being  
 17 presented at once. So the one that was  
 18 missed, I mean it was overlooked was for the  
 19 2020 year, that was due in April of 2021.  
 20 CHAIRMAN JONES:  
 21 But they have filed subsequently?  
 22 MR. USIE:  
 23 They have filed, yes. Their years,  
 24 subsequent years were filed and received. It  
 25 was just that one year was missed.

Page 68

1 MR. AMOSS:  
 2 Did they receive notices about this late  
 3 filing for five years?  
 4 MR. USIE:  
 5 Not for five years. We did it for the  
 6 first year that they missed it and gave them X  
 7 amount of time to file it, and it just wasn't  
 8 filed.  
 9 CHAIRMAN JONES:  
 10 Why is it just now coming on our agenda  
 11 then?  
 12 MR. USIE:  
 13 We're working through a backlog work for  
 14 compliance years.  
 15 CHAIRMAN JONES:  
 16 Got it. Okay. Ms. Boatner? I'm sorry.  
 17 MS. BOATNER:  
 18 Rhonda Boatner, Diddier Consultants.  
 19 First, let me say that we manage for this  
 20 company in another capacity, not for these  
 21 incentives, but they've granted us permission  
 22 to be able to speak before the Board. The  
 23 company has filed all of their ITEP on their  
 24 own. And in speaking with the company, she  
 25 thought that she had filed the 2020, but the

Page 69

1 notice, the fact that she had gotten a notice  
 2 of 30 -- 30 days or so or shortly after the  
 3 due date, given 60 additional days, I can't  
 4 explain, but I did strongly encourage her to  
 5 go ahead and file 2020. She said she uploaded  
 6 it in the system and it didn't save.  
 7 Again, we're not a part of that, but I  
 8 did want to say that, upon my strong  
 9 encouragement, she did go ahead and file. And  
 10 so they -- they have filed prior to that.  
 11 They filed after that. So I feel like she  
 12 felt like she had filed it. But once she got  
 13 the notice, she should have gone back and  
 14 looked in the system to see why her documents  
 15 were not uploaded.  
 16 CHAIRMAN JONES:  
 17 But now the record is complete?  
 18 MR. USIE:  
 19 Yes, it was filed, received, and paid.  
 20 CHAIRMAN JONES:  
 21 Okay. What is the pleasure of the Board?  
 22 MR. WHEELIS:  
 23 Have they had any late filings before or  
 24 were they always on time except for that one?  
 25 MR. USIE:

Page 70

1 Yes, I believe so. Well, the year prior  
 2 was late.  
 3 MR. CALLAIS:  
 4 Wait. So I was going to ask that  
 5 question. So in the previous years of filings  
 6 that they've submitted, were any of those  
 7 late?  
 8 MR. USIE:  
 9 The 2020 year appears to be late. It was  
 10 due August 23rd of 2020, and was received in  
 11 July of the following year. And then 2020 is  
 12 what was missed, and then 2021 and 2022 were  
 13 timely filed.  
 14 MR. CALLAIS:  
 15 Was there a penalty that the Board  
 16 implemented on it being late in the past?  
 17 MR. USIE:  
 18 No, because this is the first time it's  
 19 up to the Board for the noncompliance.  
 20 MR. CALLAIS:  
 21 Oh.  
 22 MR. USIE:  
 23 It's just all these years at once is  
 24 being represented.  
 25 MR. CALLAIS:

Page 71

1 That's complicated. How do we implement  
 2 some sort of -- like some sort of -- because  
 3 there needs to be some sort of penalty for  
 4 missed filings in the past, but at the same  
 5 time, how do you do it retroactively in a way  
 6 that makes sense?  
 7 CHAIRMAN JONES:  
 8 Okay. Guys, let's back up. Let's back  
 9 up. Remember all those that we just approved  
 10 in globo, and the reason we did it is because  
 11 the locals didn't care? Well, the locals  
 12 don't care on Bancroft either. And so in my  
 13 world, they've completed the record, they've  
 14 filed their documents. Ouachita Parish  
 15 apparently doesn't care that they were  
 16 noncompliant. I don't see why they should be  
 17 treated any differently than those that we  
 18 handled in globo.  
 19 MS. BOATNER:  
 20 If you look at some of the others, Anvil  
 21 Attachments had two late filings that you  
 22 approved as well as Plastipak had late filings  
 23 that you approved.  
 24 CHAIRMAN JONES:  
 25 Exactly. Exactly.

Page 72

1 Mr. Mele?  
 2 MR. MELE:  
 3 And I would add to this is that in the  
 4 subsequent years, they were late for 2020,  
 5 we're just addressing this right now. I'm  
 6 running my business, I supply '21, '22, I'm  
 7 not thinking about 2020.  
 8 CHAIRMAN JONES:  
 9 Exactly.  
 10 MR. MELE:  
 11 You know, I'm covered. And then somebody  
 12 comes back to me and says, my first thing I'm  
 13 saying is, well, why didn't you tell me about  
 14 -- why did you accept '21 and '22? So that's  
 15 complicated.  
 16 CHAIRMAN JONES:  
 17 I would entertain a motion to approve  
 18 Bancroft Bag without penalty.  
 19 I have a motion from Mr. Callais. Second  
 20 from Mr. Austin.  
 21 MR. MELE:  
 22 And a strongly-worded letter to them.  
 23 MS. BOATNER:  
 24 The good news is, they have opted out for  
 25 future reportings, so we won't have this

Page 73

1 problem again.  
 2 CHAIRMAN JONES:  
 3 We won't have this problem again.  
 4 MS. BOATNER:  
 5 No.  
 6 CHAIRMAN JONES:  
 7 All right. We have a motion and a second  
 8 to approve without penalty. Do I have any  
 9 other questions or comments from the Board?  
 10 Hearing none, any comments from the  
 11 public?  
 12 Hearing none, all in favor, say aye.  
 13 ALL:  
 14 Aye.  
 15 CHAIRMAN JONES:  
 16 Any opposition?  
 17 There is none, the motion carries.  
 18 Thank you, Ms. Boatner.  
 19 MS. BOATNER:  
 20 Thank you, Board.  
 21 MR. CALLAIS:  
 22 Mr. Chairman, I had a question.  
 23 CHAIRMAN JONES:  
 24 Sure, Mr. Callais?  
 25 MR. CALLAIS:

1 And yet somebody says, wait a minute, I'm  
 2 not getting my email. Well, maybe it's your  
 3 end that's having a problem; not our end. So  
 4 I'm -- I can't solve all the world's problems  
 5 today.  
 6 MR. WHEELIS:  
 7 And there's a responsibility on the  
 8 company that received the benefit.  
 9 CHAIRMAN JONES:  
 10 I -- I --  
 11 MR. WHEELIS:  
 12 -- to have it set up themselves. LED's  
 13 reminder is that --  
 14 CHAIRMAN JONES:  
 15 I keep coming back to these are very  
 16 valuable incentives and it seems like I would  
 17 want to do everything in my power to protect  
 18 them. So all right.  
 19 MR. USIE:  
 20 That concludes ITEP.  
 21 CHAIRMAN JONES:  
 22 Thank you. Thank you for your help, sir.  
 23 Any other business before we go to  
 24 Ms. Villa to give us an update on what's going  
 25 on at LED?

1 So in regarding the logistics here, I  
 2 would encourage, I guess I would ask if LED  
 3 could look into kind of the procedures behind  
 4 notifications to these individuals, these  
 5 companies to make sure that we have the most  
 6 current and technology in systems that people  
 7 will receive and work well with, as well as  
 8 like, if they send in their next filing, it  
 9 seems to me like there should be a check  
 10 process to make sure the previous years were  
 11 also correct too just for the sake of complete  
 12 file. So I'm just asking those questions as,  
 13 like, just some thoughts from that.  
 14 CHAIRMAN JONES:  
 15 Yeah, I don't know how you keep LED from  
 16 going in a spam folder. I don't know, other  
 17 than to make sure that, you know, you're -- I  
 18 just don't know how all that works. There are  
 19 those of you in this room probably who do; I'm  
 20 not one of them. But in any event, I think  
 21 that this is the thing I struggle with is that  
 22 we -- how many companies have we dealt with on  
 23 the agenda today? And somehow, they're  
 24 getting all the communications they're  
 25 supposed to be getting.

1 MS. VILLA:  
 2 Great. Again, thank you all. Thank you  
 3 all Board Members for attending this morning.  
 4 I know it's a crazy time of the year. That's  
 5 why I'm seated up here instead of Susan,  
 6 Secretary Bourgeois. She's over at The  
 7 Capitol. We had our fees bill in front of the  
 8 Senate Commerce this morning, so hopefully,  
 9 that's going well.  
 10 And thank you, staff. I know a lot goes  
 11 into all the work every day in presenting the  
 12 projects in front of the Board, so thank you  
 13 for all of your due diligence. And, yes,  
 14 Mr. Callais, we do look at our procedures.  
 15 And we have been doing that because, you know,  
 16 as the Governor has asked, are there processes  
 17 out there that we're doing that we don't  
 18 necessarily need to do and it's just  
 19 bureaucracy and red tape. So we are looking  
 20 at those to see and to make sure that we're  
 21 not putting, you know, any additional burdens  
 22 or requests onto these applicants that's not  
 23 in statue or in rule.  
 24 So we do and/or reviewing that as well,  
 25 especially as we moved forward. We've done so

1 much with our ITEP program under this  
 2 Administration. Yeoman's work on your -- the  
 3 Board's work, our work at LED. So, yes, we  
 4 will continue to do that.

5 So I do have some updates for you all.  
 6 Just want to let y'all know that for our BRE  
 7 visits, which is our Business Retention  
 8 Expansion, never want to lose sight of our  
 9 existing companies that we have in our state  
 10 and the work that our business development  
 11 team does with reaching out to those  
 12 companies. And so they have already  
 13 year-to-date, year-to-date had 733 visits for  
 14 this fiscal year, I should say. So they're  
 15 doing a lot of work with our existing  
 16 business.

17 And with that, all of you are aware of  
 18 our story telling, Storyteller Initiative that  
 19 we launched at Washington Mardi Gras. And  
 20 we're continuing to focus on that LouisianaNow  
 21 presence. So a lot of things that you will  
 22 see out there, you'll see it as LouisianaNow.  
 23 And the one thing that we're working on in our  
 24 messaging for the month of April is the story  
 25 around innovation and how it's turning

Page 78

1 Louisiana's industrial foundation truly into a  
 2 launchpad for growth.

3 So we have long been defined by our  
 4 industrial strength. But today, that strength  
 5 is being amplified by the innovation that we  
 6 have, not as a replacement for these legacy  
 7 industries, but as a force multiplier for  
 8 them. Louisiana Innovation, which is a  
 9 vertical within LED, reflects the State's  
 10 intention to build the next chapter of our  
 11 economy.

12 Statewide, this new momentum is emerging  
 13 around technology, applied research, and  
 14 commercialization. Through our coordinated  
 15 strategy, we are expanding capital access and  
 16 deeper partnerships within industry and higher  
 17 education. Louisiana is turning talent and  
 18 ideas into scalable opportunity. The goal is  
 19 clear, we want to grow our companies here, we  
 20 want to keep our talent here, and we want to  
 21 compete nationally from a position of  
 22 confidence. Innovation in Louisiana is  
 23 practical and industry connected.

24 Manufacturing is becoming more technology  
 25 enabled. Energy producers are finding new

Page 79

1 ways to power the globe. Logistics and  
 2 infrastructure are being strengthened through  
 3 smarter tools and better coordination.

4 Entrepreneurs are gaining new pathways to  
 5 scale, while established employers are  
 6 expanding their capacity to innovate from  
 7 within.

8 Louisiana Now is about execution. It's  
 9 about ensuring that innovation translates into  
 10 jobs, investment, and opportunity across every  
 11 region of our state. As others states chase  
 12 the next trend, Louisiana is building durable  
 13 capacity. We are connecting our research to  
 14 industry, ideas to capital, and ambition to  
 15 resolve.

16 So just a few states -- a few stats for  
 17 you to know, we are in the top 20 states in  
 18 new business formation. We have a hundred  
 19 percent increase in early-stage capital  
 20 deployment that's currently underway. We have  
 21 a \$50 million investment in innovation  
 22 infrastructure. We are -- these are by  
 23 WalletHub. We are the top 15 states to start  
 24 a new business, and we are the top ten in  
 25 business environment. So I don't want us to

Page 80

1 lose sight of our existing businesses that we  
 2 have in our state. And know that we at LED  
 3 are working with those businesses every day so  
 4 that we can assure their success into the  
 5 future.

6 So I wanted to take a minute to kind of  
 7 update you all on where we stand to date. We  
 8 are at almost \$94 billion under this  
 9 Administration, \$94 billion. I can remember  
 10 sitting alongside Chairman Jones in the past  
 11 when we thought, you know, bringing a  
 12 billion-dollar project to the Board was  
 13 transformative. To date through this  
 14 Administration, we have delivered 94 billion  
 15 -- almost \$94 billion in announced projects  
 16 and over 38,000 job opportunities for  
 17 Louisiana citizens.

18 So happy to be a part of this team. As  
 19 the Secretary would say, we do this each and  
 20 every day. And the one thing about, I think,  
 21 LED and our team of economic developers is  
 22 we're truly passionate about working with our  
 23 existing business, working with attracting  
 24 businesses to come to our State. Y'all all  
 25 know you can reach out to us at any time of

Page 81

1 the day, night, or weekend. So please  
 2 continue to know that we have the best  
 3 interest of you, the State, our citizens every  
 4 day that we step up and do our job.  
 5 CHAIRMAN JONES:  
 6 Thank you, Ms. Villa. It's -- it is  
 7 truly amazing what is going on in Louisiana  
 8 right now. And I've been sitting on this  
 9 Board for, I think this is my 17th year, and I  
 10 remember when 250 million was a big project.  
 11 And so we've come a long way and it's fun to  
 12 watch, so thank you.  
 13 MS. VILLA:  
 14 Thank you. And I was going to say, in  
 15 case you're interested, I know the Secretary  
 16 always likes to point this out too, our  
 17 business development team is currently  
 18 tracking 175 active projects. That's more  
 19 than 44,355 potential new jobs created and  
 20 more than 27,205 jobs retained. And then our  
 21 total capital expenditures on those active  
 22 projects are 242 billion.  
 23 And an active project means that they are  
 24 touching that at least once a week, is that  
 25 correct? I'm looking at my business

Page 82

1 development people in the room. I think that  
 2 means that they're actually actively working  
 3 that project. So kudos to that team. There's  
 4 a lot of work that goes on behind the scenes.  
 5 CHAIRMAN JONES:  
 6 So, again, thank you. Thank you all for,  
 7 and for all the stakeholders that are in the  
 8 room and the investments that you are making  
 9 in Louisiana, we appreciate it more than you  
 10 can possibly know.  
 11 All right. Anything else for the good of  
 12 the order today?  
 13 MR. WHEELIS:  
 14 Mr. Chairman?  
 15 CHAIRMAN JONES:  
 16 Yes, Mr. Wheelis?  
 17 MR. WHEELIS:  
 18 If you have not ordered the Louisiana  
 19 Storyteller packet, you should do so.  
 20 CHAIRMAN JONES:  
 21 Yeah.  
 22 MR. WHEELIS:  
 23 It is professionally done. It's an  
 24 incredible piece about Louisiana.  
 25 CHAIRMAN JONES:

Page 83

1 A lot of good data.  
 2 MR. WHEELIS:  
 3 Yeah.  
 4 CHAIRMAN JONES:  
 5 A lot of good data.  
 6 MR. WHEELIS:  
 7 Very good job telling the Louisiana story  
 8 in that packet. So that's been helpful to me.  
 9 CHAIRMAN JONES:  
 10 And how does one sign up for that?  
 11 MS. VILLA:  
 12 The Storyteller Initiative? Oh,  
 13 goodness, I'll send you --  
 14 CHAIRMAN JONES:  
 15 It's on the website?  
 16 MS. VILLA:  
 17 It's on our website. You go to  
 18 opportunitylouisiana.com. We've got --  
 19 MR. WHEELIS:  
 20 You have the card.  
 21 MS. VILLA:  
 22 Yeah, you have the card that you can scan  
 23 to send you to the Storyteller Initiative.  
 24 You complete the information, and then we'll  
 25 follow up with you. You will have access to

Page 84

1 all of our talking points, all of the things  
 2 that we in our Powerpoint text that you can  
 3 have and use as a reference. And that is for,  
 4 you know, others within the State to sign up  
 5 as a Storyteller Initiative, go to  
 6 louisianaopportunity.com or reach out to our  
 7 engagement team, rachel.shields@la.gov. We  
 8 can send you that information as well. But if  
 9 you, especially as Board members, you should  
 10 definitely have signed up for your Storyteller  
 11 Initiative.  
 12 CHAIRMAN JONES:  
 13 So I would encourage you, every town you  
 14 come from, every rotary club is looking for a  
 15 speaker every week, and you could -- LED  
 16 basically gives you the speech.  
 17 MS. VILLA:  
 18 Yes.  
 19 CHAIRMAN JONES:  
 20 And you can go and give that speech as a  
 21 member of the Board and then be part of the  
 22 Storyteller. So I would encourage Board  
 23 Members to take advantage of that. Great.  
 24 Thank you for that question, Mr. Wheelis.  
 25 Good point.

Page 85

1 Anything else?  
 2 Great. I have a motion to adjourn?  
 3 MR. CALLAIS:  
 4 Moved.  
 5 CHAIRMAN JONES:  
 6 I have a motion. A second? Second.  
 7 All in favor, say aye.  
 8 ALL:  
 9 Aye.  
 10 CHAIRMAN JONES:  
 11 We are adjourned. Thank you.  
 12 (WHEREUPON, THE MEETING ADJOURNED.)  
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Page 86

1 This certification is valid only for a  
 2 transcript accompanied by my handwritten or digital  
 3 signature and the image of my State-authorized seal  
 4 on this page.  
 5 Signed:  
 6  
 7 KELLY J. DOMIANO, CCR  
 8  
 9  
 10  
 11  
 12  
 13  
 14  
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 16  
 17  
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 19  
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 24  
 25

Page 88

1 REPORTER'S CERTIFICATE  
 2 I, KELLY J. DOMIANO, a Certified Court  
 3 Reporter, Certificate #23035, in good standing with  
 4 the State of Louisiana, as the officer before whom  
 5 this meeting was taken, do hereby certify that the  
 6 foregoing 86 pages;  
 7 That this testimony was reported by me in  
 8 stenographic machine shorthand by Computer-Aided  
 9 Transcription, transcribed by me or under my  
 10 personal direction and supervision, and is a true  
 11 and correct transcript to the best of my ability  
 12 and understanding;  
 13 That the transcript has been prepared in  
 14 compliance with transcript format guidelines  
 15 required by statute or by rules of the Board, that  
 16 I have acted in compliance with the prohibition on  
 17 contractual relationships, as defined by Louisiana  
 18 Code of Civil Procedure Article 1434 and in rules  
 19 and advisory opinions of the Board; that I am not  
 20 of counsel nor related to any person participating  
 21 in this cause and am in no way interested in the  
 22 outcome of this event.  
 23  
 24  
 25

Page 87

<b>&amp;</b>	<b>20180514</b> 32:22	<b>20220475</b> 11:14	<b>20260005</b> 17:22
<b>&amp; 1:5</b>	<b>2019</b> 61:1,1,2	<b>20220494</b> 14:5	<b>20260007</b> 17:21
<b>1</b>	<b>20190159</b> 19:4	<b>2023's</b> 55:16	<b>20260028</b> 17:17
<b>1</b> 1:8 2:3 39:15	<b>20190204</b> 46:16	<b>20230012</b> 33:17	<b>20260029</b> 17:18
<b>103</b> 30:23,24	<b>20190285</b> 19:2	<b>20230280</b> 32:19	<b>20260044</b> 17:13
<b>11</b> 18:22	<b>20190393</b> 19:7	<b>20230310</b> 32:15	<b>20260046</b> 17:12
<b>12/31</b> 20:6	<b>20190485</b> 19:9	<b>2024</b> 16:1 35:5	<b>20260070</b> 17:16
<b>12/31/2023</b>	<b>2020</b> 47:22	35:7,8,10 36:9	<b>20th</b> 47:23
55:19	68:9,14,19	<b>20240073</b> 16:10	<b>21</b> 73:6,14
<b>14</b> 57:7	69:25 70:5	<b>20240078</b> 16:6	<b>2100</b> 11:23
<b>1434</b> 87:18	71:9,10,11	<b>20240126</b> 16:4	<b>217</b> 1:18
<b>15</b> 80:23	73:4,7	<b>20240245</b> 30:22	<b>22</b> 1:6 73:6,14
<b>15758</b> 30:19	<b>20200010</b> 19:10	<b>20240390</b> 16:2	<b>22nd</b> 5:7
<b>15785</b> 11:12	<b>20200052</b> 20:3	<b>20240515</b> 16:5	<b>23035</b> 87:3
<b>16</b> 45:15	<b>20200094</b> 10:15	<b>20240598</b> 16:1	<b>23rd</b> 71:10
<b>17</b> 17:9	<b>20200133</b> 19:6	<b>2025</b> 17:10	<b>242</b> 82:22
<b>175</b> 82:18	<b>20200177</b> 18:25	20:6 34:2	<b>25</b> 8:24 55:19
<b>17th</b> 82:9	<b>20200327</b> 39:12	50:19	<b>250</b> 82:10
<b>18th</b> 35:5	<b>20200369</b> 32:11	<b>20250088</b> 16:9	<b>26th</b> 35:6
<b>1st</b> 20:22 21:3	<b>20200458</b> 9:21	<b>20250093</b> 16:8	<b>27</b> 28:10
<b>2</b>	<b>2021</b> 68:6,19	<b>20250124</b> 13:4	<b>27,205</b> 82:20
<b>20</b> 80:17	71:12	<b>20250161</b> 17:20	<b>2nd</b> 20:7 21:4
<b>2000</b> 11:21	<b>20210133</b> 9:19	<b>20250546</b> 31:16	<b>3</b>
<b>20161895</b> 19:8	<b>20210516</b> 33:22	<b>20250578</b> 17:23	<b>3,4</b> 2:4
<b>20170270</b> 11:20	<b>20210532</b> 33:22	<b>20250646</b> 17:14	<b>30</b> 24:5 25:20
<b>20170516</b> 33:18	<b>2022</b> 61:2	<b>20250689</b> 17:10	70:2,2
<b>2018</b> 15:8	71:12	<b>20250695</b> 18:6	<b>30s</b> 55:12
18:23 20:3	<b>20220056</b> 15:9	<b>20250703</b> 18:3	<b>30th</b> 50:19
45:17,21,23	<b>20220091</b> 33:18	<b>20250705</b> 18:1	<b>312</b> 11:15
<b>20180108</b> 19:3	<b>20220344</b> 33:20	<b>20250706</b> 18:2	<b>31st</b> 20:22 21:3
<b>20180120</b> 33:19	33:21	<b>2026</b> 1:6 8:24	21:10
<b>20180148</b> 19:1	<b>20220395</b> 34:18	20:7 35:12	<b>365</b> 25:23
<b>20180503</b> 18:24	<b>20220396</b> 46:21	<b>20260002</b> 18:4	<b>38,000</b> 81:16
	<b>20220424</b> 11:9	<b>20260004</b> 17:24	<b>3838</b> 11:23
	30:17		

[4.02 - announced]

<b>4</b>	<b>9557</b> 30:24	<b>add</b> 27:14,22 73:3	<b>agreement</b> 34:20 39:14 41:20
<b>4.02</b> 39:14 <b>44,355</b> 82:19	<b>a</b>	<b>additional</b> 36:17,25 37:23 42:10 44:2 52:21 70:3 77:21	<b>ahead</b> 24:20 29:10 70:5,9
<b>5</b>	<b>abatement</b> 12:22	<b>address</b> 11:10 11:12,15,17,22	<b>aided</b> 87:8
<b>5</b> 2:5 <b>50</b> 80:21	<b>abatements</b> 41:10	<b>addressing</b> 73:5	<b>air</b> 4:19 34:17 34:18 35:14 36:24 40:11
<b>6</b>	<b>ability</b> 35:9 62:19 87:11	<b>adegbe</b> 4:9 9:12 9:13,17 10:13 11:6 12:14	<b>airways</b> 9:20
<b>6.01</b> 39:15 <b>60</b> 52:21 70:3 <b>617</b> 1:8 <b>65</b> 25:21	<b>able</b> 21:5 40:5 54:7 63:14 69:22	<b>adjourn</b> 86:2	<b>akins</b> 4:12
<b>7</b>	<b>absent</b> 3:5,6,12 3:17,18,20,21 3:22 4:1,2	<b>adjourned</b> 86:11,12	<b>alliance</b> 18:24
<b>70002</b> 11:24 <b>70112</b> 11:22 <b>70506</b> 11:16 <b>70508</b> 11:18 <b>70589</b> 30:23,25 <b>70785</b> 11:11,13 30:18,20 <b>70809</b> 1:19 <b>709</b> 11:17 <b>733</b> 78:13	<b>acadia</b> 17:14 <b>accept</b> 38:5 67:2 73:14 <b>accepts</b> 67:13 <b>access</b> 79:15 84:25 <b>accompanied</b> 88:2	<b>administered</b> 24:13 <b>administration</b> 78:2 81:9,14	<b>allow</b> 34:21 36:25 <b>allows</b> 36:17
<b>8</b>	<b>account</b> 24:3 39:17	<b>advantage</b> 33:25 85:23	<b>alongside</b> 81:10
<b>86</b> 87:6 <b>88</b> 2:6	<b>achieve</b> 40:5 <b>aclara</b> 17:10	<b>advantous</b> 4:22 4:23 51:8 64:15	<b>amazing</b> 82:7
<b>9</b>	<b>acted</b> 87:16 <b>active</b> 82:18,21 82:23	<b>advisory</b> 87:19	<b>ambition</b> 80:14
<b>9125</b> 11:10 30:18 <b>935</b> 11:21 <b>94</b> 81:8,9,14,15 <b>9442</b> 30:22 <b>9522</b> 1:18	<b>actively</b> 83:2 <b>actual</b> 55:19 <b>actually</b> 41:10 42:11,12,22 46:12 65:5 83:2	<b>affiliate</b> 14:6 <b>agency</b> 48:5,13 52:16 <b>agenda</b> 55:17 63:1 69:10 75:23 <b>agree</b> 28:9 48:25	<b>amend</b> 36:25 39:13 <b>amendment</b> 30:15 33:14 34:20 67:3,13 <b>amoss</b> 3:19 5:20,21 10:1 18:11 27:7,8 28:6,7 33:1 44:8 68:5 69:1
			<b>amount</b> 69:7 <b>amplified</b> 79:5 <b>andrew</b> 4:14 <b>anne</b> 3:9 7:11 <b>announced</b> 81:15

[annual - bancroft]

<p><b>annual</b> 24:7  <b>answer</b> 66:9  <b>anticipate</b>  42:23  <b>anvil</b> 32:11  72:20  <b>anybody</b> 20:9  51:5 55:23  <b>apologize</b> 5:3  <b>apparently</b>  42:3 43:24  52:7 56:4  63:24 68:13  72:15  <b>appeal</b> 62:25  63:1,5  <b>appearances</b>  2:4 3:1  <b>appears</b> 22:24  71:9  <b>applicants</b>  77:22  <b>application</b>  13:4 15:9 20:2  23:19 34:21,23  35:4 36:7  37:23 38:7  <b>applications</b>  9:19 15:25  17:9 18:23  <b>applied</b> 24:6  79:13  <b>apply</b> 27:1  <b>appreciate</b> 30:7  39:5 45:12</p>	<p>66:7 83:9  <b>approaches</b>  27:3  <b>appropriate</b>  23:21 48:21  <b>approve</b> 8:25  9:25 10:19  12:1 14:15  15:12 16:14  18:10 21:21  25:9 31:2  32:25 34:3  44:7 45:24  46:11,24 47:2  73:17 74:8  <b>approved</b> 72:9  72:22,23  <b>april</b> 1:6 5:7  50:19 68:19  78:24  <b>ardoin</b> 3:12 8:9  <b>area</b> 44:22  <b>arrived</b> 40:16  <b>article</b> 87:18  <b>ascension</b>  31:17 32:15  <b>ash</b> 15:9 16:1  <b>asked</b> 24:16  40:4 42:6  77:16  <b>asking</b> 42:10  44:1 75:12  <b>assessor</b> 60:15  64:7</p>	<p><b>asset</b> 4:19  35:23  <b>assets</b> 35:2  <b>assisted</b> 53:19  <b>associated</b>  39:16 40:9  <b>assume</b> 65:4  <b>assuming</b> 66:2  <b>assumption</b>  52:15  <b>assure</b> 81:4  <b>attachments</b>  32:11 72:21  <b>attending</b> 77:3  <b>attracting</b>  81:23  <b>august</b> 71:10  <b>aurorium</b>  10:16  <b>austin</b> 3:15  5:24,25 22:14  22:18 24:17,21  25:6 37:9 44:6  56:13,19,22,24  56:25 57:5,10  57:15 67:1,5  73:20  <b>authority</b> 66:1  <b>authorized</b>  88:3  <b>available</b> 21:4  27:12 28:17  <b>avenue</b> 1:18  <b>aviation</b> 9:19</p>	<p><b>aware</b> 61:16  62:19 78:17  <b>aye</b> 9:6,8 10:7,9  10:25 11:2  12:8,10 13:13  13:15 14:21,23  15:18,20 17:2  17:4 18:15,17  19:20,22 30:1  30:3 31:8,10  32:2,4 33:6,8  34:9,11 38:24  39:1 45:6,8  47:8,10 67:20  67:22 74:12,14  86:7,9</p>
			<b>b</b>
			<p><b>b</b> 19:1 39:15  <b>bacala</b> 4:1 7:4  <b>back</b> 27:19  47:14 52:24  53:8 59:13  63:4,15 65:17  68:14 70:13  72:8,8 73:12  76:15  <b>backlog</b> 69:13  <b>bag</b> 46:14,24  47:15,16 48:16  68:2 73:18  <b>baker</b> 17:12,13  <b>bancroft</b> 46:14  46:24 47:15,16  48:16 49:7,16  68:1,11 72:12</p>

[bancroft - callais]

<p>73:18  <b>barry</b> 3:16 6:3  <b>based</b> 24:4  <b>basically</b> 36:23  85:16  <b>basis</b> 65:12,15  <b>baton</b> 1:9,19  14:12 17:19,24  32:22  <b>bays</b> 4:14  <b>bearing</b> 43:10  <b>becoming</b>  79:24  <b>beginning</b>  34:25  <b>beier</b> 16:3  <b>believe</b> 47:23  54:25 55:12  60:7 62:21  71:1  <b>believed</b> 40:5  <b>benefit</b> 48:11  49:19 76:8  <b>benefits</b> 65:9  <b>best</b> 82:2 87:11  <b>beth</b> 3:21 6:23  <b>better</b> 36:2  41:4 80:3  <b>big</b> 82:10  <b>biggest</b> 40:12  <b>bill</b> 77:7  <b>billion</b> 81:8,9  81:12,14,15  82:22</p>	<p><b>birla</b> 18:25  <b>bit</b> 23:13 36:2  41:3 48:9  51:11  <b>blake</b> 3:23  <b>blatant</b> 58:20  <b>board</b> 1:5 3:2  4:3 5:7 9:5  10:4,22 12:5  13:10 14:18  15:15 16:16,24  18:12 19:17  21:19 22:1,9  23:2,19 25:14  27:23 28:4,5  28:12,24 29:20  29:24 31:5,24  33:3 34:6 36:2  36:24 38:21  41:3 43:18  44:9 45:20  46:7 47:5 48:1  48:20 56:16  58:15 62:3,25  64:9,17 65:19  65:24 67:18  68:4 69:22  70:21 71:15,19  74:9,20 77:3  77:12 81:12  82:9 85:9,21  85:22 87:15,19  <b>board's</b> 78:3  <b>boatner</b> 4:24  68:12 69:16,17</p>	<p>69:18 72:19  73:23 74:4,18  74:19  <b>bonnett</b> 3:9  <b>bordelon</b> 4:21  39:23,24 40:3  40:20 42:13,18  42:25 43:4,9  43:14,20 44:24  <b>bossier</b> 32:19  <b>bother</b> 48:16  <b>bothers</b> 48:2,9  <b>boudreaux's</b>  17:15  <b>boulevard</b>  11:23  <b>bourgeois</b> 3:10  7:11 77:6  <b>box</b> 28:10  <b>bre</b> 78:6  <b>breeze</b> 9:19,20  <b>bringing</b> 81:11  <b>brookline</b> 1:18  <b>build</b> 41:21  79:10  <b>building</b> 1:7  32:18 80:12  <b>built</b> 36:6 42:2  <b>burdens</b> 77:21  <b>bureaucracy</b>  77:19  <b>business</b> 24:5  24:24 25:2  26:23 27:12  38:16 40:19</p>	<p>58:10,12 60:8  73:6 76:23  78:7,10,16  80:18,24,25  81:23 82:17,25  <b>businesses</b> 29:5  60:7 81:1,3,24</p>
			<b>c</b>
			<p><b>c</b> 5:1 15:9 87:1  87:1  <b>c&amp;c</b> 16:4  <b>c&amp;i</b> 4:3  <b>c.c.r.</b> 1:12  <b>cabot</b> 4:21  39:11,12,20  42:4 43:24  <b>caddo</b> 16:8  17:20,21,22  18:5 19:3  <b>calais</b> 47:3  <b>calcasieu</b> 16:6  17:11  <b>calendar</b> 1:20  23:18  <b>call</b> 5:9 10:2  66:10  <b>callais</b> 3:24  7:22,23 10:21  12:3 14:16  15:13 18:11  22:4,5 23:22  23:25 24:1,14  25:11 28:25  29:1 37:4,11  37:12,16,25</p>

[callais - changes]

<p>38:4,11 44:16  44:21 45:1  49:3,10,24  50:3,9,13,21,25  54:3,8,16  56:17,21 57:18  57:23 58:3,8  59:3 66:6,13  67:9,13 71:3  71:14,20,25  73:19 74:21,24  74:25 77:14  86:3  <b>callais's</b> 55:25  <b>calling</b> 5:6 66:9  <b>calls</b> 56:5 66:5  <b>campbell</b> 4:10  <b>cancel</b> 51:1  57:17,21 64:3  64:9  <b>canceling</b> 50:5  62:4  <b>cancellation</b>  32:9,13,16,20  32:23 65:11,20  <b>cancellations</b>  32:25  <b>cane</b> 16:7,19  <b>capacity</b> 24:25  53:12,15 54:19  69:20 80:6,13  <b>capital</b> 79:15  80:14,19 82:21  <b>capitol</b> 14:5  77:7</p>	<p><b>caption</b> 2:3  <b>carbon</b> 18:25  <b>card</b> 84:20,22  <b>care</b> 46:5 48:10  72:11,12,15  <b>carries</b> 9:11  10:12 11:5  12:13 13:18  15:1,23 17:7  18:20 19:25  30:6 31:13  32:7 33:11  34:14 39:4  45:11 47:13  67:25 74:17  <b>carroll</b> 4:12  <b>case</b> 65:6 82:15  <b>cases</b> 59:16  <b>caught</b> 64:25  <b>cause</b> 87:21  <b>causeway</b>  11:23  <b>caution</b> 26:20  27:15  <b>ccr</b> 4:25 88:7  <b>cellxion</b> 32:17  32:18  <b>cents</b> 59:1  <b>ceo</b> 43:18  <b>certificate</b> 2:6  87:3  <b>certification</b>  88:1  <b>certified</b> 65:22  87:2</p>	<p><b>certify</b> 87:5  <b>cf</b> 32:14  <b>chain</b> 42:7  <b>chair</b> 23:23  49:4 56:14,18  58:4 59:5  61:24  <b>chairman</b> 3:3  5:2 6:20 8:21  9:9,15,23  10:10,18 11:3  11:25 12:11,16  12:20 13:1,6  13:16,21 14:1  14:9,13,24  15:4,11,21  16:13,18,20  17:5 18:8,18  19:12,23 20:8  20:17 21:1,9  21:13 22:12,16  22:19,21 23:6  23:12,24 24:11  24:18,19 25:4  25:8 26:2,12  27:2,20 28:21  29:19 30:4,11  31:1,11,19  32:5,24 33:9  33:23 34:12  35:13,19,24  36:14,21 37:6  37:14,18 38:2  38:9,14 39:2  39:19 40:1,17</p>	<p>41:1 42:15,20  43:2,7,12,17,22  44:12,19 45:3  45:9,18 46:17  46:22 47:11,24  49:8,21 50:1,7  50:11,17,23  51:4,10,15,20  51:24 52:6,13  53:1,5,9 55:21  56:15,20,23  57:3,8,13,20,25  58:6 59:2,6  60:5,12,16  61:25 62:9,18  63:2,9,17,22  64:12,15 65:14  66:23 67:7,11  67:23 68:8,20  69:9,15 70:16  70:20 72:7,24  73:8,16 74:2,6  74:15,22,23  75:14 76:9,14  76:21 81:10  82:5 83:5,14  83:15,20,25  84:4,9,14  85:12,19 86:5  86:10  <b>change</b> 10:14  11:7 14:4  30:14  <b>changes</b> 12:1  31:2</p>
--	--	---	---

[chapter - connecting]

<p><b>chapter</b> 79:10  <b>charles</b> 3:4  16:11  <b>chase</b> 80:11  <b>check</b> 75:9  <b>chemical</b> 16:5  <b>chemicals</b> 4:20  34:18,19  <b>chose</b> 64:9  <b>circumstance</b>  27:4 58:13  <b>circumstances</b>  26:15  <b>citizens</b> 81:17  82:3  <b>city</b> 14:5  <b>civil</b> 87:18  <b>clancey</b> 4:16  20:14,15,20  21:7,11 30:9  <b>clarity</b> 28:20  <b>clear</b> 27:25  36:3,23 37:2  79:19  <b>closer</b> 23:13  40:25  <b>club</b> 85:14  <b>coatings</b> 30:21  <b>code</b> 87:18  <b>comar</b> 11:10  30:18  <b>come</b> 20:11  23:7 26:20  29:22 56:10  62:16 63:4,24</p>	<p>81:24 82:11  85:14  <b>comes</b> 21:25  25:18 27:1  73:12  <b>coming</b> 27:17  29:7 69:10  76:15  <b>commenced</b>  41:6  <b>commencem...</b>  39:15  <b>comment</b> 29:2  65:10  <b>comments</b> 9:2  9:4 10:4,5,21  10:24 12:4,7  13:9,11 14:17  14:19 15:14,16  16:16,23,25  18:12,13 19:16  19:19 25:13  28:5,22,23  31:5,6,24,25  33:2,4 34:5,7  38:3,21,22  44:9,15 45:4,5  47:5,6 67:18  67:19 74:9,10  <b>commerce</b> 1:5  5:8 77:8  <b>commercial</b>  4:18 35:17  38:8</p>	<p><b>commercializ...</b>  79:14  <b>commissioning</b>  36:11 40:9,23  41:14 42:16,19  42:21  <b>communication</b>  52:5 59:10  <b>communicati...</b>  64:20 65:4  75:24  <b>companies</b>  46:13 49:19  52:22 75:5,22  78:9,12 79:19  <b>company</b> 1:17  10:14,15,16  18:6 19:7,11  20:13,23 29:22  32:12,15,19,23  34:24 35:9  38:15 39:22  46:1 55:10  62:24 65:7  69:20,23,24  76:8  <b>compete</b> 79:21  <b>complete</b> 37:1  40:7 54:5  70:17 75:11  84:24  <b>completed</b>  35:12 72:13  <b>completely</b>  66:7</p>	<p><b>compliance</b>  26:11 29:21  33:14 50:18  54:24 55:6  58:19,22 61:18  61:20 69:14  87:14,16  <b>compliant</b> 65:7  65:18  <b>complicated</b>  24:15 72:1  73:15  <b>components</b>  33:14  <b>compressors</b>  18:24  <b>compromise</b>  24:8  <b>computer</b> 87:8  <b>concern</b> 58:23  64:7  <b>concluded</b> 41:6  <b>concludes</b>  12:15 13:20  15:3 76:20  <b>confidence</b>  79:22  <b>confirm</b> 64:18  <b>confirmation</b>  35:7  <b>connected</b>  79:23  <b>connecting</b>  80:13</p>
--	---	--	--

[consecutive - deemed]

<p><b>consecutive</b> 28:14</p> <p><b>consensus</b> 27:23 28:3 29:20,24</p> <p><b>consider</b> 59:19 63:14</p> <p><b>consideration</b> 64:17 65:19,21</p> <p><b>considered</b> 52:22</p> <p><b>considering</b> 59:9 60:3 63:16</p> <p><b>construction</b> 40:6 41:25</p> <p><b>consult</b> 53:23</p> <p><b>consultant</b> 51:17 66:10</p> <p><b>consultant's</b> 56:5</p> <p><b>consultants</b> 4:24 69:18</p> <p><b>consulting</b> 4:22 4:23 51:9 53:15,17 64:16</p> <p><b>contact</b> 49:17 52:10,16 54:22</p> <p><b>container</b> 4:16 17:25 19:5 20:4,10</p> <p><b>continue</b> 78:4 82:2</p> <p><b>continuing</b> 42:9 78:20</p>	<p><b>contract</b> 20:5 23:17 30:15,17 30:22 31:15,16 32:9,11,14,18 32:22 33:17,19 34:18 36:16,25 39:12 41:18,18 41:20,23 42:1 42:4 45:15 50:5 55:7 58:1 58:2 59:20</p> <p><b>contract's</b> 58:11</p> <p><b>contracts</b> 33:17 33:20,22 41:4 45:16 47:16 57:17 64:9 67:15</p> <p><b>contractual</b> 87:17</p> <p><b>controversial</b> 37:17,19</p> <p><b>conversation</b> 49:15</p> <p><b>cool</b> 38:1</p> <p><b>cooperative</b> 16:7,19</p> <p><b>coordinated</b> 79:14</p> <p><b>coordination</b> 80:3</p> <p><b>corporation</b> 4:16,21 17:18 17:19 32:21 39:12,13</p>	<p><b>correct</b> 21:12 22:22 43:21 47:19 51:19,23 52:15 64:19 68:14 75:11 82:25 87:11</p> <p><b>correctly</b> 68:7 68:13</p> <p><b>counsel</b> 23:10 23:15 87:20</p> <p><b>course</b> 53:21</p> <p><b>court</b> 1:17 87:2</p> <p><b>covered</b> 73:11</p> <p><b>cp2</b> 33:21</p> <p><b>crazy</b> 29:11 77:4</p> <p><b>created</b> 82:19</p> <p><b>credit</b> 29:13</p> <p><b>crop</b> 33:20</p> <p><b>curious</b> 22:11</p> <p><b>current</b> 10:15 43:1,5,15 75:6</p> <p><b>currently</b> 80:20 82:17</p> <p><b>custom</b> 22:1</p> <p><b>cynthia</b> 17:16</p>	<p>50:18 70:3 78:13,13 81:7 81:13</p> <p><b>dates</b> 21:2</p> <p><b>david</b> 3:13,19 4:18 5:16,20 35:17</p> <p><b>day</b> 21:5,17 22:15,19,22,23 23:3 24:23 25:20 26:8 27:11,12 28:17 30:8 58:16 77:11 81:3,20 82:1,4</p> <p><b>days</b> 21:20 22:8 24:5 25:20,21 26:1 28:10 52:21 70:2,3</p> <p><b>dba</b> 9:20 32:17</p> <p><b>deadline</b> 28:18 52:20,24 59:23</p> <p><b>deadlines</b> 41:19 54:1</p> <p><b>deal</b> 25:12 66:22</p> <p><b>dealt</b> 75:22</p> <p><b>deborah</b> 4:5</p> <p><b>december</b> 21:3</p> <p><b>decide</b> 62:13</p> <p><b>decisions</b> 63:19 63:19</p> <p><b>dedicated</b> 25:1</p> <p><b>deemed</b> 48:12</p>
		<b>d</b>	
		<p><b>d</b> 2:1 3:15 5:1 39:14</p> <p><b>daniel</b> 4:16 20:15</p> <p><b>daryl</b> 3:5 6:10</p> <p><b>data</b> 84:1,5</p> <p><b>date</b> 20:5,7 34:24 35:1,6</p>	

[deems - exactly]

<p><b>deems</b> 23:21  <b>deeper</b> 79:16  <b>defer</b> 56:7  <b>deferral</b> 52:9  <b>defined</b> 79:3  87:17  <b>definitely</b> 85:10  <b>delayed</b> 43:11  <b>delays</b> 39:18  <b>delivered</b> 81:14  <b>delta</b> 11:9  30:16  <b>denied</b> 62:22  <b>deny</b> 21:22  <b>depends</b> 38:15  <b>deployment</b>  80:20  <b>deshotel</b> 3:5  6:10  <b>design</b> 40:10,14  42:7,9 43:25  <b>designate</b> 35:10  <b>designee</b> 3:7  <b>designs</b> 40:22  <b>developers</b>  81:21  <b>development</b>  78:10 82:17  83:1  <b>diddier</b> 4:24  69:18  <b>different</b> 27:5  37:21  <b>differently</b>  72:17</p>	<p><b>difficult</b> 27:4  <b>digital</b> 88:2  <b>diligence</b> 77:13  <b>ding</b> 22:2  <b>direction</b> 87:10  <b>discussion</b>  25:13 49:16  52:11  <b>disrespect</b>  58:20  <b>documents</b>  21:6 70:14  72:14  <b>doing</b> 38:10  77:15,17 78:15  <b>dollar</b> 81:12  <b>domiano</b> 1:12  4:25 87:2 88:7  <b>draft</b> 54:9  <b>drive</b> 11:10  30:18  <b>due</b> 21:3 50:18  54:25 68:6,19  70:3 71:10  77:13  <b>durable</b> 80:12</p>	<p><b>east</b> 14:12  17:19,24 32:12  <b>echo</b> 29:3  <b>eco</b> 17:17,18  <b>economic</b> 81:21  <b>economy</b> 79:11  <b>education</b>  79:17  <b>eight</b> 15:25  33:13 43:11  <b>either</b> 56:10  60:7 61:9  72:12  <b>email</b> 64:20  65:5 66:2 76:2  <b>emails</b> 64:25  <b>emergency</b>  16:1  <b>emerging</b> 79:12  <b>emerson</b> 3:7  8:16,17  <b>employed</b> 55:9  <b>employees</b>  55:20  <b>employers</b> 80:5  <b>enabled</b> 79:25  <b>encourage</b> 70:4  75:2 85:13,22  <b>encouragement</b>  70:9  <b>ends</b> 64:2,3,5  <b>energy</b> 79:25  <b>engagement</b>  85:7</p>	<p><b>engineer</b> 20:16  <b>engineering</b>  4:16  <b>english</b> 21:14  <b>ensuring</b> 80:9  <b>enterprise</b>  13:23  <b>entertain</b> 8:24  9:24 10:19  13:7 15:12  22:3 24:2  46:11,23 47:1  73:17  <b>entrepreneurs</b>  80:4  <b>environment</b>  80:25  <b>equipment</b>  40:15,22  <b>erwin</b> 3:22 7:19  <b>especially</b>  77:25 85:9  <b>essentially</b> 37:2  <b>established</b>  80:5  <b>estate</b> 14:7  <b>estimated</b> 35:6  36:12  <b>evangeline</b>  44:25  <b>event</b> 75:20  87:22  <b>everyone's</b> 5:6  <b>exactly</b> 72:25  72:25 73:9</p>
	<p><b>e</b></p>		
	<p><b>e</b> 1:20 2:1 5:1,1  87:1,1,1,1  <b>earlier</b> 26:20  27:16 58:18  66:8  <b>early</b> 30:8  80:19</p>		

[except - format]

<p><b>except</b> 25:17 70:24 <b>exception</b> 46:12 <b>execution</b> 80:8 <b>executive</b> 23:10 23:15 <b>exhibit</b> 33:14 34:20 39:14 <b>exist</b> 62:17 <b>existing</b> 34:20 39:14 78:9,15 81:1,23 <b>expanding</b> 79:15 80:6 <b>expansion</b> 78:8 <b>expected</b> 35:12 <b>expenditures</b> 82:21 <b>expiration</b> 20:5 <b>explain</b> 20:18 56:10 70:4 <b>explanation</b> 36:2 <b>extend</b> 39:15 <b>extension</b> 40:4 42:7 <b>extent</b> 55:3 <b>extreme</b> 50:6,8 <b>extremely</b> 58:15 <b>exxon</b> 32:21 <b>ez</b> 15:3</p>	<p style="text-align: center;"><b>f</b></p> <p><b>f</b> 87:1 <b>facility</b> 4:21 39:24 <b>fact</b> 27:10 48:22 66:19 70:1 <b>factors</b> 29:22 <b>failure</b> 43:10 <b>failures</b> 40:21 <b>fair</b> 50:2 60:6 66:12 <b>fairly</b> 40:6 <b>fastlane</b> 65:1 <b>favaloro</b> 4:6 <b>favor</b> 9:6 10:7 10:25 12:8 13:13 14:21 15:18 17:2 18:15 19:20 30:1 31:8 32:2 33:6 34:9 38:24 45:6 47:8 59:17 67:20 74:12 86:7 <b>february</b> 8:24 <b>feel</b> 49:11 58:11 70:11 <b>fees</b> 77:7 <b>feliciano</b> 4:17 17:25 19:5 20:4 32:12 <b>felt</b> 70:12</p>	<p><b>ferachi</b> 14:6,7 <b>figure</b> 22:13 24:12 <b>file</b> 26:21 48:7 48:8,9,14 49:17 52:21,23 56:10 62:25 69:7 70:5,9 75:12 <b>filed</b> 18:22 21:10 23:19 27:11 28:10,15 28:17 47:17,19 47:22 48:18 49:14 53:21 66:19 68:2,2 68:21,23,24 69:8,23,25 70:10,11,12,19 71:13 72:14 <b>filing</b> 23:3 37:20 47:18,18 52:20 54:20,24 55:16 56:4 62:24 68:14 69:3 75:8 <b>filings</b> 53:20,20 53:24 54:1,2 54:20,21 61:18 61:20 70:23 71:5 72:4,21 72:22 <b>filling</b> 25:1 <b>finally</b> 48:18 62:7</p>	<p><b>find</b> 20:25 30:10 <b>finding</b> 26:22 79:25 <b>finish</b> 38:18 <b>first</b> 21:4 27:11 28:17 30:16 34:17 61:8 66:24 69:6,19 71:18 73:12 <b>fiscal</b> 78:14 <b>five</b> 61:8,10 69:3,5 <b>flaws</b> 40:14 <b>floor</b> 1:8 63:23 <b>flopam</b> 19:1 <b>focus</b> 78:20 <b>foil</b> 4:2 6:13 <b>folder</b> 75:16 <b>folders</b> 65:1 <b>follow</b> 26:18 84:25 <b>following</b> 15:25 17:10 18:23 20:3 45:16 71:11 <b>force</b> 79:7 <b>foregoing</b> 87:6 <b>forgings</b> 16:8 18:5 <b>form</b> 54:4,9 <b>formal</b> 65:21 <b>format</b> 65:5 87:14</p>
--	--	---	--

[formation - hearing]

<p><b>formation</b> 80:18</p> <p><b>forth</b> 66:1</p> <p><b>forward</b> 77:25</p> <p><b>foundation</b> 79:1</p> <p><b>four</b> 25:23 32:9 39:17 43:11 47:15</p> <p><b>frame</b> 51:3</p> <p><b>frank</b> 4:6</p> <p><b>franklin</b> 4:2 6:13</p> <p><b>freedom</b> 38:18</p> <p><b>fresh</b> 14:7</p> <p><b>friends</b> 58:17</p> <p><b>front</b> 25:19 77:7,12</p> <p><b>frymaster</b> 17:20,21,22 19:2</p> <p><b>full</b> 31:15</p> <p><b>fully</b> 35:2 44:3</p> <p><b>fun</b> 82:11</p> <p><b>future</b> 27:16 28:2 73:25 81:5</p>	<p><b>generator</b> 36:10</p> <p><b>gentleman</b> 66:8</p> <p><b>george</b> 3:14 7:15</p> <p><b>georgia</b> 17:23</p> <p><b>getting</b> 48:11 75:24,25 76:2</p> <p><b>give</b> 22:24 26:10 38:18 52:2 56:8 76:24 85:20</p> <p><b>given</b> 45:25 49:16 52:21 59:18 70:3</p> <p><b>gives</b> 37:23 38:17 85:16</p> <p><b>giving</b> 60:17</p> <p><b>glaz</b> 46:16,18 46:24 48:19 49:5 50:19 51:6,16,21 52:3,17 53:13 58:1 61:1,8 67:16</p> <p><b>global</b> 33:21</p> <p><b>globe</b> 80:1</p> <p><b>globo</b> 72:10,18</p> <p><b>go</b> 24:20 36:12 41:14 45:23 47:14 51:11 66:3 68:11 70:5,9 76:23 84:17 85:5,20</p>	<p><b>goal</b> 79:18</p> <p><b>goes</b> 56:2 77:10 83:4</p> <p><b>going</b> 5:4 12:21 23:7 25:22,25 30:10 40:2,24 40:24 41:16,21 57:1 65:17 71:4 75:16 76:24 77:9 82:7,14</p> <p><b>good</b> 5:3,12 9:12,14,18 12:17 15:6,8 28:20 58:10 73:24 83:11 84:1,5,7 85:25 87:3</p> <p><b>goodness</b> 84:13</p> <p><b>gotten</b> 70:1</p> <p><b>government</b> 44:18</p> <p><b>governor</b> 3:8 77:16</p> <p><b>grace</b> 29:15 39:16 41:23 42:1,5</p> <p><b>graham</b> 46:14</p> <p><b>granted</b> 69:21</p> <p><b>gras</b> 78:19</p> <p><b>gravier</b> 11:21</p> <p><b>great</b> 8:22 13:2 20:18 29:15 35:20,25 39:20 40:2 63:18</p>	<p>77:2 85:23 86:2</p> <p><b>group</b> 9:20</p> <p><b>grow</b> 79:19</p> <p><b>growth</b> 79:2</p> <p><b>guess</b> 66:22 75:2</p> <p><b>guidelines</b> 87:14</p> <p><b>guys</b> 62:16 72:8</p>
		<b>h</b>	
		<p><b>h</b> 3:13</p> <p><b>handle</b> 12:21 46:25 49:1</p> <p><b>handled</b> 72:18</p> <p><b>handwritten</b> 88:2</p> <p><b>happen</b> 37:22</p> <p><b>happened</b> 20:19 36:3 42:3 43:24 46:8</p> <p><b>happening</b> 36:1</p> <p><b>happens</b> 28:2 37:20</p> <p><b>happy</b> 81:18</p> <p><b>harold</b> 3:24 7:22</p> <p><b>hear</b> 28:3</p> <p><b>heard</b> 52:24 53:8 59:13 63:10</p> <p><b>hearing</b> 9:4,6 10:5,7,25 12:8 13:11,13 14:19</p>	
<b>g</b>			
<p><b>g</b> 3:22 5:1</p> <p><b>gaining</b> 80:4</p> <p><b>gator</b> 19:3</p> <p><b>general</b> 4:21 39:24</p> <p><b>generally</b> 38:12</p>			

[hearing - itep]

<p>15:16,18 16:25  18:13 19:20  31:6,25 33:4  34:7,9 38:22  38:24 45:6  47:6,8 74:10  74:12  <b>held</b> 1:6  <b>help</b> 22:25  76:22  <b>helpful</b> 84:8  <b>hexion</b> 31:16  <b>hey</b> 28:10  62:15 65:22  <b>hi</b> 35:17  <b>higher</b> 79:16  <b>highway</b> 30:24  <b>hired</b> 55:4  <b>historically</b>  46:7  <b>history</b> 26:11  29:21 62:3  <b>hit</b> 23:2  <b>holdings</b> 14:8  <b>holiday</b> 20:21  20:22 21:4  22:8,15 27:10  27:11 29:7,21  <b>holidays</b> 22:20  24:25 27:16  28:15  <b>homework</b>  21:15  <b>hood</b> 4:16  17:24 19:4</p>	<p>20:3,10  <b>hopefully</b> 77:8  <b>hounding</b>  49:17,19  <b>how's</b> 60:24  <b>hud</b> 4:7 52:11  64:18  <b>hudson</b> 17:23  <b>hughes</b> 17:12  <b>hundred</b> 80:18  <b>hurricane</b>  41:25  <b>hydrogen</b> 4:18  35:18</p> <p style="text-align: center;"><b>i</b></p> <p><b>iberville</b> 19:2  <b>ideas</b> 79:18  80:14  <b>ignored</b> 56:2,3  <b>ignoring</b> 56:4  65:24  <b>ii</b> 3:24  <b>iii</b> 3:22  <b>image</b> 88:3  <b>imagine</b> 43:18  <b>implement</b> 72:1  <b>implemented</b>  71:16  <b>important</b> 29:6  <b>impose</b> 23:20  <b>inaudible</b> 24:7  38:12 64:4  <b>incentive</b> 22:2  22:3 24:9 48:4  48:12</p>	<p><b>incentives</b>  69:21 76:16  <b>include</b> 49:5  <b>included</b> 22:20  <b>including</b> 65:10  <b>incorporated</b>  33:19  <b>increase</b> 80:19  <b>incredible</b>  83:24  <b>indicates</b> 23:16  <b>individuals</b>  75:4  <b>industrial</b>  11:12 30:19,21  79:1,4  <b>industries</b> 15:9  16:9 32:14,17  46:16,25 48:19  58:1 67:16  79:7  <b>industry</b> 1:5  5:8 79:16,23  80:14  <b>infinite</b> 13:5  <b>information</b>  52:3 54:1,12  56:3 59:18  60:9,11,18  84:24 85:8  <b>infrastructure</b>  80:2,22  <b>initial</b> 20:5  34:23 37:20  38:6 61:4,10</p>	<p><b>initiative</b> 78:18  84:12,23 85:5  85:11  <b>innovate</b> 80:6  <b>innovation</b>  78:25 79:5,8  79:22 80:9,21  <b>instance</b> 62:24  <b>intent</b> 28:12  <b>intention</b> 79:10  <b>interest</b> 82:3  <b>interested</b>  82:15 87:21  <b>internal</b> 20:24  <b>international</b>  19:6 33:16  <b>investment</b>  80:10,21  <b>investments</b>  16:2 83:8  <b>invite</b> 49:23  <b>involves</b> 28:14  44:17  <b>issue</b> 29:21  40:12 41:8,9  41:10  <b>issues</b> 20:24  36:9 40:10  42:8,9 43:25  44:1 52:4  <b>itep</b> 15:5 41:18  55:7 69:23  76:20 78:1</p>
---	--	--	---

[j - late]

<b>j</b>	25:8 26:2,12	81:10 82:5	75:17,18 77:4
<b>j</b> 1:12 3:11 4:25	27:2,20 28:21	83:5,15,20,25	77:10,15,21
87:2 88:7	29:19 30:4,11	84:4,9,14	78:6 80:17
<b>january</b> 20:7	31:1,11,19	85:12,19 86:5	81:2,11,25
<b>jefferson</b> 9:20	32:5,24 33:9	86:10	82:2,15 83:10
11:24 16:4	33:23 34:12	<b>joyce</b> 4:8	85:4
17:18	35:13,19,24	<b>jr</b> 3:14	<b>kudos</b> 83:3
<b>gerald</b> 3:3 6:19	36:14,21 37:6	<b>julie</b> 3:7 8:16	<b>kyle</b> 3:18 6:16
<b>jewelers</b> 17:15	37:14,18 38:2	<b>july</b> 71:11	<b>i</b>
<b>jimmy</b> 4:23	38:9,14 39:2	<b>june</b> 63:4	<b>la</b> 30:23
64:15	39:19 40:1,17	<b>junk</b> 64:25	<b>la.gov.</b> 85:7
<b>job</b> 81:16 82:4	41:1 42:15,20	<b>k</b>	<b>labelle</b> 1:8
84:7	43:2,7,12,17,22	<b>k&amp;b</b> 18:1,2	<b>lafayette</b> 11:16
<b>jobs</b> 9:16 12:15	44:12,19 45:3	<b>kaliste</b> 11:17	11:16,18,19
33:13 34:1	45:9,18 46:17	<b>keep</b> 52:10	15:10 16:2
55:18,19 58:22	46:22 47:11,24	75:15 76:15	19:10
80:10 82:19,20	49:8,21 50:1,7	79:20	<b>landed</b> 65:5
<b>john</b> 3:15 5:24	50:11,17,23	<b>kelly</b> 1:12 4:25	<b>landry</b> 30:25
<b>joleasia</b> 4:10	51:4,10,15,20	87:2 88:7	<b>lasalle</b> 1:7
<b>jones</b> 3:3 5:2	51:24 52:6,13	<b>kick</b> 41:10	<b>laship</b> 9:21
6:19,20 8:21	53:1,5,9 55:21	<b>kind</b> 22:7,10	<b>late</b> 20:2,6,19
9:9,15,23	56:15,23 57:3	48:23 49:25	21:19,25 22:6
10:10,18 11:3	57:8,13,20,25	58:5 60:4 75:3	22:8,15,19,23
11:25 12:11,16	58:6 59:2,6	81:6	23:3,19,20
12:20 13:1,6	60:5,12,16	<b>knew</b> 10:2	24:5 25:20,21
13:16,21 14:1	61:25 62:9,18	<b>know</b> 21:3 22:2	26:19 27:3
14:9,13,24	63:2,9,17,22	25:21 26:8,8	28:10 47:18
15:4,11,21	64:12 65:14	26:21 27:16	50:15,20,24
16:13,20 17:5	66:23 67:7,11	28:12 29:3,3,6	52:22 57:7,24
18:8,18 19:12	67:23 68:8,20	29:8,12,16	60:22 61:13
19:23 20:8,17	69:9,15 70:16	40:11 51:3	62:21,23 69:2
21:1,9,13	70:20 72:7,24	56:1 58:14,16	70:23 71:2,7,9
22:12,16,21	73:8,16 74:2,6	58:16,18 60:3	71:16 72:21,22
23:6,12,24	74:15,23 75:14	60:13 66:21	73:4
24:11,19 25:4	76:9,14,21	73:11 75:15,16	

[latitude - mardi]

<p><b>latitude</b> 22:24  <b>launched</b> 78:19  <b>launchpad</b> 79:2  <b>leading</b> 26:1  <b>leaning</b> 62:4  <b>led</b> 23:11,15  49:18 58:21,21  75:2,15 76:25  78:3 79:9 81:2  81:21 85:15  <b>led's</b> 56:2 76:12  <b>left</b> 40:7 68:1  <b>legacy</b> 79:6  <b>legrange</b> 4:11  <b>leniency</b> 59:17  <b>lenient</b> 58:15  58:24  <b>leonard</b> 4:23  63:24 64:13,14  64:15,24 65:16  66:11,16  <b>leticia</b> 3:12  <b>letter</b> 62:8,13  63:3 73:22  <b>letti</b> 3:12  <b>lettie</b> 8:9  <b>likes</b> 82:16  <b>linde</b> 33:17  <b>little</b> 22:24  23:13 36:2  41:3 48:9  51:11  <b>live</b> 54:21  <b>livingston</b>  10:16 11:11,13</p>	<p>11:18 19:4,11  30:20  <b>llc</b> 4:16 9:21  10:15,16 11:9  11:20 13:5  14:8 16:2,3,4,6  16:10,11 17:13  17:14,15,16,20  17:21,22,24,25  18:1,3,4,24  19:3,5,8 20:4  30:17,21 31:17  32:11,14,17  33:20,21 46:20  48:19 55:23  58:2 67:16  <b>lng</b> 33:21  <b>local</b> 44:18  46:3  <b>locals</b> 44:18  45:24,24,25  48:10,22 72:11  72:11  <b>location</b> 11:8  12:2 30:14,17  30:19,22,24  31:3 44:22,23  <b>logistics</b> 11:20  75:1 80:1  <b>long</b> 41:14,21  54:15 79:3  82:11  <b>longer</b> 60:8  <b>look</b> 21:2 22:9  26:10 27:10</p>	<p>61:9 72:20  75:3 77:14  <b>looked</b> 70:14  <b>looking</b> 29:7  77:19 82:25  85:14  <b>lose</b> 78:8 81:1  <b>loss</b> 65:9  <b>lost</b> 51:3  <b>lot</b> 26:15 37:21  41:11,17,17  49:17 77:10  78:15,21 83:4  84:1,5  <b>lotte</b> 16:5  <b>loud</b> 56:12  <b>louisiana</b> 1:4,9  1:17,19,20  4:18 11:11,13  11:16,18,22,24  16:5,6,10,19  17:16,25 19:5  20:4 30:18,20  30:23,25 35:18  79:8,17,22  80:8,12 81:17  82:7 83:9,18  83:24 84:7  87:4,17  <b>louisiana's</b> 79:1  <b>louisiananow</b>  78:20,22  <b>louisianaopp...</b>  85:6</p>	<p><b>lowe</b> 3:12  <b>lubes</b> 32:21</p> <hr/> <p style="text-align: center;"><b>m</b></p> <hr/> <p><b>m</b> 3:16,19  <b>machine</b> 16:4  18:1,2 87:8  <b>made</b> 36:7  48:23 67:1  <b>mail</b> 1:20 65:22  <b>maintenance</b>  55:7  <b>major</b> 40:6  <b>make</b> 24:22  26:17 29:2  36:23 46:1  49:5,12 54:2  57:16 58:4,5  63:21 65:23,23  68:12 75:5,10  75:17 77:20  <b>makes</b> 67:12  72:6  <b>making</b> 25:5,7  36:15,17 63:18  66:4 83:8  <b>manage</b> 69:19  <b>manager</b> 4:18  4:19,21,22  35:17,23 39:25  <b>manner</b> 27:19  <b>manufacturing</b>  79:24  <b>march</b> 61:1  <b>mardi</b> 78:19</p>
---	---	--	---

[martco - multiplier]

<p><b>martco</b> 18:4 19:7 <b>martin</b> 16:7 17:13 <b>mary</b> 19:1 <b>matter</b> 26:16 31:21 <b>matters</b> 26:24 <b>mayor</b> 3:13 9:2 12:4 15:14 19:15 31:4 33:1 <b>mean</b> 22:19 24:23 25:2 27:3,24 28:8 50:4,22 52:15 54:9 57:9,11 57:16 68:18 <b>means</b> 51:2 65:25 82:23 83:2 <b>meeting</b> 5:5,7 8:24 56:8 57:7 59:25 63:5 64:8 86:12 87:5 <b>mele</b> 3:16 6:3,4 16:15 25:14,15 26:5 53:10,11 53:16,22 54:14 54:18 55:2,8 55:13 61:23 62:1,2,11 63:20 73:1,2 73:10,21</p>	<p><b>member</b> 46:6 48:1 85:21 <b>member's</b> 48:20 <b>members</b> 3:2 4:3 77:3 85:9 85:23 <b>message</b> 48:18 <b>messaging</b> 78:24 <b>metairie</b> 11:24 <b>metoyer</b> 4:8 12:17,18,23 13:3,19,24 14:3,11 15:2 <b>mezzo</b> 33:16 <b>mic</b> 23:8 48:2 57:4 <b>michael</b> 3:11 7:7 <b>michaela</b> 4:9 <b>miguez</b> 3:25 8:1,2 16:17,21 44:10,13 <b>miller</b> 3:4 8:12 8:13 9:1 13:8 19:16 31:23 60:19,25 61:5 61:12,17,21 64:1 <b>million</b> 80:21 82:10 <b>millworks</b> 19:3 <b>minded</b> 62:5</p>	<p><b>minor</b> 40:7 <b>minute</b> 8:23 76:1 81:6 <b>miranda</b> 4:19 35:22,23 39:8 <b>missed</b> 58:16 59:23 68:18,25 69:6 71:12 72:4 <b>misses</b> 52:19 <b>mizell</b> 3:21 6:23 <b>mobil</b> 32:21 <b>momentum</b> 79:12 <b>monitoring</b> 65:2 <b>month</b> 22:6 23:18 25:25 26:1 36:13 51:1 78:24 <b>months</b> 40:24 50:15 57:7 <b>morning</b> 5:3,12 9:12,14,18 12:17,19 15:6 15:8 45:13 51:8 52:4 77:3 77:8 <b>moss</b> 3:6 5:13 <b>motion</b> 8:25 9:1 9:11,24 10:1 10:12,19,20 11:5 12:1,3,13 13:7,8,18</p>	<p>14:14,16 15:1 15:12,13,23 16:14 17:7 18:9,20 19:13 19:15,25 22:3 24:3,22 25:5,7 25:9,12 26:4 27:6,14,22,24 29:4 30:6 31:2 31:13,22 32:7 32:25 33:1,11 34:3,14 37:3,7 37:8 39:4 44:5 44:6 45:11 46:11,23 47:1 47:3,13 49:6 49:12,22 57:16 57:21 63:21,23 66:22 67:2,3 67:14,15,25 73:17,19 74:7 74:17 86:2,6 <b>motioner</b> 67:12 <b>move</b> 5:4 15:5 30:12 <b>moved</b> 77:25 86:4 <b>moving</b> 37:22 <b>mr.amoss.</b> 10:3 <b>multiple</b> 40:21 68:16 <b>multiplier</b> 79:7</p>
---	--	---	--

[n - opposition]

<b>n</b>	80:4,18,24 82:19 <b>news</b> 73:24 <b>niemeyer</b> 3:20 6:7 <b>night</b> 21:16 82:1 <b>nitrogen</b> 32:14 <b>noncompliance</b> 46:2 47:17 71:19 <b>noncompliant</b> 45:15,22 48:6 48:7,13 55:17 72:16 <b>north</b> 1:8 11:23 <b>notaries</b> 20:24 26:22 <b>notarized</b> 21:6 <b>notary</b> 20:25 30:10 <b>note</b> 16:21 44:14 <b>notice</b> 46:3 59:13 64:8 70:1,1,13 <b>notices</b> 69:2 <b>notification</b> 65:22 <b>notifications</b> 66:21 75:4 <b>notified</b> 52:20 59:22 <b>notify</b> 52:19	<b>notwithstandi...</b> 48:22 <b>november</b> 35:5 <b>nr</b> 18:6 19:11 <b>number</b> 24:4 26:1 41:22 50:15,15 55:19	72:8 <b>old</b> 14:5 <b>once</b> 29:13 68:17 70:12 71:23 82:24 <b>ones</b> 66:14 <b>open</b> 25:13 28:9 62:7 <b>operation</b> 36:8 36:13 <b>operational</b> 35:2 42:12,14 42:22 43:19 44:3 <b>operations</b> 17:12,17,19 34:25 38:8 39:16 <b>opinion</b> 29:12 29:18 48:20,24 <b>opinions</b> 87:19 <b>opportunities</b> 81:16 <b>opportunity</b> 8:23 33:25 45:25 56:9,9 63:6 79:18 80:10 <b>opportunitylo...</b> 84:18 <b>opposed</b> 25:19 65:17 <b>opposition</b> 9:10 10:11 11:4 12:12 13:17
		<b>o</b>	
		<b>o</b> 5:1 87:1 <b>obligations</b> 58:11 <b>obviously</b> 23:1 54:20 <b>october</b> 35:6 36:7 <b>offer</b> 52:12 <b>officer</b> 87:4 <b>oh</b> 23:15 56:22 71:21 84:12 <b>oilfield</b> 17:12 <b>okay</b> 20:12,15 23:10 25:24 28:22 31:4 36:15 37:2,3 38:1 41:2 42:16 43:8,23 45:2,5,19 46:23 47:25 48:6 50:10,14 51:25 52:14 53:10 54:17 55:14,22,24 57:1,6 60:18 61:6,22 64:13 69:16 70:21	

[opposition - play]

<p>14:25 15:22  17:6 18:19  19:24 30:5  31:12 32:6  33:10 34:13  39:3 45:10  47:12 67:24  74:16  <b>opt</b> 33:13,25  34:4  <b>opted</b> 73:24  <b>option</b> 50:8  <b>order</b> 5:8 31:20  83:12  <b>ordered</b> 40:15  83:18  <b>orleans</b> 11:21  11:22 16:11  19:9  <b>ouachita</b> 72:14  <b>outcome</b> 87:22  <b>outs</b> 34:4  <b>overall</b> 35:11  <b>overlooked</b>  68:18  <b>own</b> 66:4,10  69:24  <b>owner</b> 14:5,7  31:17  <b>ownership</b> 14:4</p>	<p><b>page</b> 2:2 88:4  <b>pages</b> 87:6  <b>paid</b> 70:19  <b>pandora's</b>  28:10  <b>paper</b> 19:6  <b>paperwork</b>  25:2  <b>parish</b> 4:17  9:21,22 10:17  11:11,13,16,19  11:22,24 13:5  14:12 15:10  16:2,3,5,6,8,9  16:10,12 17:11  17:13,14,15,17  17:18,20,21,22  17:23,24 18:1  18:2,3,4,5,7,25  19:1,2,3,4,6,7,8  19:9,10,11  20:5 30:20,25  31:18 32:12,15  32:19,22 44:23  44:25 72:14  <b>part</b> 34:21 38:6  44:17 56:1,1,1  56:7 64:2 70:7  81:18 85:21  <b>participating</b>  87:20  <b>partnerships</b>  79:16  <b>passionate</b>  81:22</p>	<p><b>past</b> 29:15  62:22 65:8  66:20 71:16  72:4 81:10  <b>pathways</b> 80:4  <b>patient</b> 56:6  <b>paul</b> 14:6,7  <b>paying</b> 41:9,15  <b>payroll</b> 33:13  34:1 55:18  <b>penalize</b> 50:14  <b>penalized</b> 46:2  58:13  <b>penalizing</b> 29:5  <b>penalties</b> 48:21  <b>penalty</b> 21:21  21:23 23:3,20  24:4,10,22  25:7,10,17  26:6 27:6 28:1  28:1 46:9,12  47:2 49:13,25  63:15,16 67:3  71:15 72:3  73:18 74:8  <b>people</b> 55:9  75:6 83:1  <b>percent</b> 80:19  <b>percentage</b>  24:3,6  <b>period</b> 39:16  41:23 42:2,5,5  44:2  <b>periods</b> 41:5,14  45:16</p>	<p><b>permission</b>  69:21  <b>person</b> 25:1  26:7 87:20  <b>personal</b> 87:10  <b>perspective</b>  27:24 28:8  <b>petrolite</b> 17:14  <b>phase</b> 35:11  63:15  <b>phased</b> 34:21  36:15,17 37:22  <b>phasing</b> 38:6  <b>phone</b> 56:5  66:4  <b>physical</b> 11:7  <b>pick</b> 55:24  <b>piece</b> 83:24  <b>pipeline</b> 4:18  35:18  <b>place</b> 64:10  <b>placed</b> 35:3,8  35:10 41:7  <b>places</b> 58:25  <b>plan</b> 29:10  <b>planned</b> 34:22  <b>plant</b> 4:21 36:5  36:8 39:25  <b>plaquemines</b>  19:9  <b>plastipak</b> 72:22  <b>platte</b> 4:21  39:25  <b>play</b> 29:23</p>
<b>p</b>			
<p><b>p</b> 3:18 5:1 87:1  <b>pacific</b> 17:23  <b>packet</b> 83:19  84:8</p>			

[please - putting]

<p><b>please</b> 5:10 9:16 15:6 20:11,13 39:22 44:14 82:1 <b>pleasure</b> 56:16 68:4 70:21 <b>point</b> 31:20 52:3 56:1 58:5 61:14 62:12 64:11,21 66:24 66:25 82:16 85:25 <b>points</b> 64:16 85:1 <b>polozola</b> 3:18 6:16 <b>port</b> 17:23 <b>porter</b> 4:4 22:25 23:4,9 23:10,14,15 <b>portion</b> 23:18 37:1 60:21 <b>position</b> 20:12 39:21 79:21 <b>possibility</b> 26:3 41:24 <b>possibly</b> 83:10 <b>potential</b> 82:19 <b>power</b> 76:17 80:1 <b>powerpoint</b> 85:2 <b>pq</b> 46:20,25 48:19 49:5 55:23 58:2</p>	<p>59:10 61:1,4 67:16 <b>practical</b> 79:23 <b>practice</b> 38:13 <b>precedent</b> 25:24 26:18 27:9 28:8 57:12 58:24 <b>preclude</b> 63:6 <b>predominately</b> 64:20 <b>prepared</b> 26:21 27:15 87:13 <b>presence</b> 78:21 <b>present</b> 3:2 4:3 5:18 6:21 7:9 7:13,17 8:3 62:23 <b>presented</b> 59:24 68:17 <b>presenting</b> 77:11 <b>previous</b> 11:10 11:15 30:17,22 71:5 75:10 <b>prior</b> 53:19 65:10 70:10 71:1 <b>probably</b> 75:19 <b>problem</b> 25:17 40:8,11 48:17 74:1,3 76:3 <b>problems</b> 40:9 76:4</p>	<p><b>procedure</b> 87:18 <b>procedures</b> 75:3 77:14 <b>proceedings</b> 2:5 <b>process</b> 62:6,14 62:15 75:10 <b>processes</b> 77:16 <b>produce</b> 14:5 <b>producers</b> 79:25 <b>producing</b> 35:1 <b>product</b> 34:24 35:1 44:1 <b>production</b> 41:16 <b>products</b> 4:19 34:17,19 35:15 36:24 40:11 <b>professionally</b> 83:23 <b>program</b> 48:12 78:1 <b>programs</b> 48:5 49:20 <b>progress</b> 40:23 <b>prohibition</b> 87:16 <b>project</b> 11:7 17:9 34:22 35:6,11 36:11 37:2 41:22 81:12 82:10,23 83:3</p>	<p><b>projects</b> 41:5 77:12 81:15 82:18,22 <b>properties</b> 41:7 <b>property</b> 35:8 35:10 <b>prorated</b> 25:25 <b>prospective</b> 65:12,15 66:25 67:4 <b>prospectively</b> 67:17 <b>protect</b> 76:17 <b>protection</b> 33:20 <b>provide</b> 41:4 <b>provided</b> 34:1 <b>public</b> 4:15 9:3 10:6,24 12:7 13:12 14:20 15:17 17:1 18:14 19:19 28:22 31:7 32:1 33:5 34:8 38:23 45:5 47:7 67:19 74:11 <b>publicly</b> 28:13 <b>pull</b> 23:13 57:4 <b>pump</b> 43:10 <b>push</b> 57:7 <b>put</b> 25:19 36:1 <b>putting</b> 77:21</p>
--	--	---	--

[quality - request]

<b>q</b>	<p><b>rather</b> 35:1</p> <p><b>reach</b> 60:15 81:25 85:6</p> <p><b>reached</b> 52:25 53:2,4</p> <p><b>reaches</b> 48:5,13</p> <p><b>reaching</b> 65:4 78:11</p> <p><b>reading</b> 68:6</p> <p><b>ready</b> 29:25 36:8</p> <p><b>real</b> 14:7 41:3</p> <p><b>really</b> 26:17 29:14 52:12</p> <p><b>realm</b> 65:25</p> <p><b>reason</b> 26:16 26:24 41:6 45:22 59:16,19 60:6 72:10</p> <p><b>reasonable</b> 60:20</p> <p><b>reasons</b> 41:18</p> <p><b>recall</b> 45:23</p> <p><b>receive</b> 69:2 75:7</p> <p><b>received</b> 68:24 70:19 71:10 76:8</p> <p><b>recognize</b> 65:1</p> <p><b>recollection</b> 62:21</p> <p><b>recommend</b> 65:21</p> <p><b>recommendat...</b> 21:19 48:23</p>	<p><b>recommendat...</b> 46:1</p> <p><b>recommissio...</b> 36:10</p> <p><b>record</b> 44:14 70:17 72:13</p> <p><b>recusal</b> 16:22</p> <p><b>recuse</b> 16:18 44:11</p> <p><b>recusing</b> 31:20 44:13</p> <p><b>red</b> 77:19</p> <p><b>reduced</b> 23:17</p> <p><b>reference</b> 85:3</p> <p><b>refining</b> 16:11</p> <p><b>reflects</b> 79:9</p> <p><b>refuse</b> 48:8</p> <p><b>regarding</b> 52:11 75:1</p> <p><b>region</b> 80:11</p> <p><b>reinvesting</b> 24:24</p> <p><b>related</b> 87:20</p> <p><b>relationships</b> 87:17</p> <p><b>reliability</b> 4:16</p> <p><b>reliant</b> 33:18</p> <p><b>remedies</b> 3:17 7:1</p> <p><b>remember</b> 72:9 81:9 82:10</p> <p><b>reminder</b> 76:13</p> <p><b>remodeled</b> 40:15</p>	<p><b>renewal</b> 9:18 18:22 20:2,6 20:19 21:20,22 21:25 23:16,19 23:20 54:25 60:21 61:11,13</p> <p><b>renewals</b> 19:14 62:22</p> <p><b>rentals</b> 13:5</p> <p><b>replacement</b> 79:6</p> <p><b>reported</b> 1:12 4:25 87:7</p> <p><b>reporter</b> 87:3</p> <p><b>reporter's</b> 2:6</p> <p><b>reporters</b> 1:17</p> <p><b>reporting</b> 45:16 47:22 48:4</p> <p><b>reportings</b> 73:25</p> <p><b>reports</b> 58:19</p> <p><b>represent</b> 34:25</p> <p><b>representative</b> 3:5,7 4:1 6:10 7:4 8:16,17</p> <p><b>represented</b> 71:24</p> <p><b>representing</b> 3:9 68:10</p> <p><b>request</b> 20:6,19 21:22 39:11 44:4 46:4 56:2 56:3</p>
<b>r</b>	<p><b>r</b> 5:1 87:1,1,1,1</p> <p><b>rachel.shields</b> 85:7</p> <p><b>radio</b> 16:3 60:17</p> <p><b>rangel</b> 4:22 51:7,8,13,18,22 52:1,8 53:14 53:18,25 54:6 54:11,23 55:5 55:11</p> <p><b>rapides</b> 16:10</p>		

[requesting - see]

<p><b>requesting</b> 34:19 35:9 36:24 39:13 <b>requests</b> 30:15 32:10,12,16,19 32:23 33:15 34:16 59:11 77:22 <b>required</b> 87:15 <b>requirements</b> 34:1 <b>research</b> 79:13 80:13 <b>reservation</b> 66:2 <b>resolve</b> 80:15 <b>respect</b> 5:6 <b>respond</b> 62:14 62:15 <b>responded</b> 46:4 53:6 <b>response</b> 5:14 6:8,11,14,17,24 7:2,5,20 8:10 59:11,22,23 <b>responsibility</b> 76:7 <b>rest</b> 47:2 <b>restoration</b> 12:21 <b>result</b> 35:4 <b>retained</b> 82:20 <b>retention</b> 78:7 <b>reticent</b> 23:2</p>	<p><b>retroactive</b> 67:8 <b>retroactively</b> 72:5 <b>retrofitted</b> 36:6 <b>returned</b> 66:5 <b>reuben</b> 51:8 <b>reverse</b> 63:19 <b>review</b> 8:23 54:5,10 <b>reviewing</b> 77:24 <b>revolve</b> 41:11 <b>rhonda</b> 4:24 69:18 <b>ridge</b> 3:25 8:1 <b>right</b> 9:24 10:3 13:7 14:10 15:5 16:14 18:9 19:13 20:9,21 21:8 25:12 27:5,5,6 28:11 29:24 30:12 36:11,22 38:20 40:13 42:17,19,19,21 43:13 48:2 49:22 50:16 54:21 64:18 67:14,20 68:1 73:5 74:7 76:18 82:8 83:11 <b>road</b> 11:15,17</p>	<p><b>robby</b> 3:4 8:12 <b>robin</b> 4:4 23:10 23:15 <b>roll</b> 5:9 41:8,8 <b>rolls</b> 64:5,10 <b>ronald</b> 3:17 7:1 <b>room</b> 1:8 28:3 75:19 83:1,8 <b>rotary</b> 85:14 <b>rouge</b> 1:9,19 14:12 17:20,24 32:22 <b>rta</b> 13:20 <b>rueben</b> 4:22 <b>rule</b> 22:23 23:16 77:23 <b>rules</b> 15:8 16:1 17:10 18:23 20:3 21:23,24 34:2 45:17,21 45:23 87:15,18 <b>running</b> 40:8 73:6 <b>ryan</b> 4:19 35:23</p>	<p><b>says</b> 43:15 48:14 56:7 66:20 73:12 76:1 <b>scalable</b> 79:18 <b>scale</b> 80:5 <b>scan</b> 84:22 <b>scenes</b> 83:4 <b>schedule</b> 43:1,5 43:15 <b>scott</b> 3:20 6:7 <b>seal</b> 88:3 <b>season</b> 29:7 <b>seated</b> 77:5 <b>second</b> 9:1 10:3 10:20 12:3 13:8 14:16 15:13 16:15 18:11 19:15 25:10,11 31:4 31:23 33:1 34:4,4 37:9 39:11 44:7,7 47:4 57:19,21 67:10,12 73:19 74:7 86:6,6 <b>seconded</b> 29:4 67:14 <b>secondly</b> 65:7 <b>secretary</b> 3:9 7:11 77:6 81:19 82:15 <b>sections</b> 39:14 <b>see</b> 29:7 36:16 41:2 46:13,14</p>
		s	
		<p><b>s</b> 5:1 87:1 <b>sabre</b> 32:17 <b>sake</b> 75:11 <b>saloom</b> 11:17 <b>save</b> 70:6 <b>saying</b> 29:17 57:1,6 64:8 73:13</p>	

[see - steam]

<p>48:3 51:5 55:24 70:14 72:16 77:20 78:22,22 <b>seems</b> 37:17 49:4 62:4 75:9 76:16 <b>seen</b> 41:13 <b>senate</b> 77:8 <b>senator</b> 3:21 4:2 6:13,23 <b>send</b> 75:8 84:13 84:23 85:8 <b>senior</b> 4:22 <b>sense</b> 23:1 27:23 49:5 72:6 <b>separate</b> 49:7 <b>separately</b> 47:1 49:2 <b>september</b> 36:8 43:16 <b>service</b> 35:3,8 35:10 <b>services</b> 11:14 17:17,19 <b>set</b> 25:23 27:9 41:2 76:12 <b>setting</b> 57:11 58:23 <b>settled</b> 64:4 <b>shawn</b> 4:13 <b>shop</b> 16:4 <b>short</b> 22:10 55:18</p>	<p><b>shorthand</b> 87:8 <b>shortly</b> 70:2 <b>showed</b> 66:15 <b>showing</b> 24:9 <b>shown</b> 59:17 <b>sight</b> 78:8 81:1 <b>sign</b> 84:10 85:4 <b>signature</b> 88:3 <b>signed</b> 85:10 88:5 <b>silence</b> 60:17 <b>simmons</b> 4:5 5:9,11,15,19,23 6:2,6,9,12,15 6:18,22,25 7:3 7:6,10,14,18,21 7:25 8:4,8,11 8:15,19 <b>sir</b> 12:24 37:3 76:22 <b>site</b> 40:16 <b>sitting</b> 81:10 82:8 <b>situation</b> 28:14 29:14 52:12 58:14 <b>situations</b> 41:13 46:8 <b>six</b> 40:24 <b>slowed</b> 40:22 <b>slower</b> 51:12 <b>small</b> 20:23 24:10,23 25:2 26:22,22 29:5</p>	<p><b>smarter</b> 80:3 <b>smith</b> 4:18 35:16,17 36:4 36:19 39:6 <b>smr</b> 36:5 <b>solve</b> 76:4 <b>solved</b> 48:17 <b>somebody</b> 73:11 76:1 <b>sorry</b> 11:19 22:17 23:7 43:3 56:22 57:4,14 60:24 62:10 69:16 <b>sort</b> 38:5 49:13 49:15 72:2,2,3 <b>sounds</b> 40:18 42:8 50:8 <b>southland</b> 30:21 <b>spam</b> 64:25 75:16 <b>speak</b> 62:23 63:25 69:22 <b>speaker</b> 85:15 <b>speakers</b> 4:15 <b>speaking</b> 69:24 <b>special</b> 29:14 34:16 39:11 <b>specific</b> 28:13 <b>speech</b> 85:16 85:20 <b>spend</b> 49:18 <b>st</b> 16:3,7,11 17:13,15 19:1</p>	<p>30:25 <b>staff</b> 4:3 58:21 66:4 77:10 <b>stage</b> 80:19 <b>stakeholders</b> 28:2 83:7 <b>stand</b> 81:7 <b>standard</b> 38:12 <b>standing</b> 87:3 <b>start</b> 26:20 30:8 41:9 47:14 48:1 61:11 80:23 <b>started</b> 5:4 21:15 <b>startup</b> 42:11 42:21 <b>state</b> 1:4 16:9 20:12 24:24 39:21 78:9 80:11 81:2,24 82:3 85:4 87:4 88:3 <b>state's</b> 79:9 <b>states</b> 80:11,16 80:17,23 <b>statewide</b> 79:12 <b>stating</b> 28:13 <b>stats</b> 80:16 <b>statue</b> 77:23 <b>statute</b> 87:15 <b>staying</b> 58:22 <b>steam</b> 36:5,9 40:12,13,19</p>
---	---	---	--

[steel - thank]

<p><b>steel</b> 16:8 18:5  <b>stenographic</b>  87:8  <b>step</b> 82:4  <b>stephanie</b> 4:11  <b>stick</b> 25:22  <b>stolthaven</b> 19:8  <b>story</b> 78:18,24  84:7  <b>storyteller</b>  78:18 83:19  84:12,23 85:5  85:10,22  <b>strategy</b> 79:15  <b>street</b> 1:8 11:21  <b>strength</b> 79:4,4  <b>strengthened</b>  80:2  <b>strong</b> 27:15  58:25 70:8  <b>strongly</b> 70:4  73:22  <b>struggle</b> 75:21  <b>stuart</b> 3:6 5:13  <b>stuller</b> 19:10  <b>submission</b>  23:21  <b>submit</b> 54:4,5  54:10,13  <b>submitted</b> 35:5  71:6  <b>submitting</b>  34:23 58:18  <b>subsequent</b>  68:24 73:4</p>	<p><b>subsequently</b>  68:21  <b>substantial</b>  26:9  <b>success</b> 81:4  <b>sugar</b> 16:7,19  <b>suggest</b> 49:1  <b>suite</b> 1:18  11:21,23  <b>superintendent</b>  4:16 20:16  <b>supervision</b>  87:10  <b>supply</b> 42:7  73:6  <b>support</b> 29:4  <b>supposed</b> 54:5  66:3 75:25  <b>sure</b> 36:5 46:6  51:14 58:7  65:23,23 66:4  68:12 74:24  75:5,10,17  77:20  <b>susan</b> 3:9 77:5  <b>syngenta</b> 33:19  <b>system</b> 4:18  35:18 65:2  66:20 70:6,14  <b>systems</b> 11:9  30:16 32:18  75:6</p>	<p><b>t</b>  <b>t</b> 87:1,1,1  <b>table</b> 41:3  63:24  <b>take</b> 24:22  25:22 40:24,25  41:21 42:23  51:2 81:6  85:23  <b>taken</b> 33:25  87:5  <b>takes</b> 24:3  <b>talent</b> 79:17,20  <b>talk</b> 62:16 66:3  <b>talked</b> 58:17  <b>talking</b> 85:1  <b>tammany</b> 16:3  17:15  <b>tanner</b> 3:11 7:7  7:8  <b>tape</b> 77:19  <b>tax</b> 12:21 41:7  41:8 64:5  <b>taxable</b> 64:10  <b>taxes</b> 41:9,15  <b>teachers</b> 21:14  <b>team</b> 49:18,18  78:11 81:18,21  82:17 83:3  85:7  <b>tech</b> 46:16,18  46:24 48:19  49:5 50:19  51:6,16,21  52:3,17 53:13</p>	<p>58:1 61:1,8  67:16  <b>techneaux</b>  11:14  <b>technologies</b>  17:11 33:16,18  <b>technology</b>  11:14 75:6  79:13,24  <b>tell</b> 38:17 40:2  73:13  <b>telling</b> 78:18  84:7  <b>ten</b> 80:24  <b>tends</b> 48:16  <b>term</b> 23:16  61:8  <b>terminate</b>  67:15  <b>termination</b>  62:13 65:8,11  65:20  <b>terms</b> 28:11  <b>terrebonne</b>  9:21 13:5  17:16 18:2,3  <b>testimony</b> 87:7  <b>testing</b> 36:12  <b>text</b> 85:2  <b>thank</b> 8:22  12:15,17 13:22  14:2,14 15:5  16:21 30:7  35:20,25 39:5  39:7,9 45:12</p>
--	--	--	--

[thank - understood]

<p>46:18 59:3 74:18,20 76:22 76:22 77:2,2 77:10,12 82:6 82:12,14 83:6 83:6 85:24 86:11 <b>thereof</b> 23:18 <b>thing</b> 29:13 48:2 52:9 63:18 73:12 75:21 78:23 81:20 <b>things</b> 29:8 37:21 40:7 41:11 65:3 78:21 85:1 <b>think</b> 23:1 26:6 26:19,23 27:9 27:21,22,24 28:11 29:5,16 29:20,23 35:25 49:12,14 57:11 58:9 66:24 67:1 75:20 81:20 82:9 83:1 <b>thinking</b> 29:17 56:11 73:7 <b>third</b> 1:8 <b>thompson</b> 3:22 7:19 <b>thought</b> 40:23 69:25 81:11</p>	<p><b>thoughts</b> 75:13 <b>thread</b> 55:25 <b>three</b> 11:7 22:8 39:17 46:12,13 47:15 48:3 49:1 <b>throw</b> 64:16 <b>time</b> 5:6 21:18 25:18 26:18,25 28:16 29:10 34:22 36:16,18 37:1,23 41:4 41:15 44:2 49:19 51:3 69:7 70:24 71:18 72:5 77:4 81:25 <b>timelines</b> 41:12 <b>timely</b> 18:22 27:19 71:13 <b>today</b> 12:22 30:8 35:20 52:23 59:24 75:23 76:5 79:4 83:12 <b>today's</b> 59:25 64:8 <b>together</b> 49:6 59:9 60:3 <b>token</b> 26:9 <b>tony</b> 4:1 7:4 <b>tools</b> 80:3 <b>top</b> 65:3 80:17 80:23,24</p>	<p><b>total</b> 11:20 82:21 <b>touching</b> 82:24 <b>toups</b> 3:13 5:16 5:17 9:2 12:4 15:14 19:15 31:4 33:2 47:4 <b>toward</b> 62:4 <b>town</b> 26:22 85:13 <b>tracking</b> 82:18 <b>transcribed</b> 87:9 <b>transcript</b> 87:11,13,14 88:2 <b>transcription</b> 87:9 <b>transfer</b> 31:15 <b>transferring</b> 31:16 <b>transformative</b> 81:13 <b>transition</b> 13:22 <b>translates</b> 80:9 <b>treated</b> 72:17 <b>treatment</b> 11:9 30:16 <b>trend</b> 80:12 <b>tri</b> 16:9 <b>tried</b> 66:9 <b>trouble</b> 26:21 <b>true</b> 87:10</p>	<p><b>truly</b> 79:1 81:22 82:7 <b>try</b> 5:5 29:9 <b>trying</b> 20:24 24:12 38:16 52:10 54:22 55:24 58:21 <b>turbine</b> 36:6,10 40:12,13,19 <b>turn</b> 20:25 <b>turning</b> 78:25 79:17 <b>two</b> 9:18 21:20 28:14 30:14 34:16 47:15 49:13 56:8 58:16 59:1 63:3 64:16 72:21 <b>typically</b> 38:7 41:19 50:14 65:9</p>
<b>u</b>			
<p><b>under</b> 21:22 34:2 45:20,23 78:1 81:8 87:9 <b>understand</b> 21:2 35:25 47:16,18 58:10 66:17 68:12 <b>understanding</b> 63:12 87:12 <b>understood</b> 34:24</p>			

[underway - working]

<p><b>underway</b> 80:20</p> <p><b>unforeseen</b> 39:18</p> <p><b>unusual</b> 37:24</p> <p><b>update</b> 76:24 81:7</p> <p><b>updates</b> 78:5</p> <p><b>uploaded</b> 70:5 70:15</p> <p><b>usa</b> 19:1</p> <p><b>use</b> 85:3</p> <p><b>usie</b> 4:7 15:6,7 15:24 17:8 18:21 20:1 30:13 31:14 32:8 33:12 34:15 39:10 45:14 46:15,19 47:20,21 52:14 52:18 53:3,7 55:15 59:12,21 60:10,14,20,23 61:3,7,15,19 62:19,20 63:7 63:11 64:6,22 68:12,15,22 69:4,12 70:18 70:25 71:8,17 71:22 76:19</p>	<p><b>valuable</b> 48:4 76:16</p> <p><b>vendor</b> 58:13</p> <p><b>venture</b> 33:21</p> <p><b>veritext</b> 1:17</p> <p><b>veritext.com</b> 1:20</p> <p><b>vertellus</b> 10:15</p> <p><b>vertical</b> 79:9</p> <p><b>villa</b> 3:9 7:11 7:12 76:24 77:1 82:6,13 84:11,16,21 85:17</p> <p><b>ville</b> 4:21 39:25</p> <p><b>violation</b> 59:19</p> <p><b>visits</b> 78:7,13</p> <p><b>vote</b> 29:25 31:21</p> <p><b>voted</b> 46:8</p>	<p>76:17 78:6,8 79:19,20,20 80:25</p> <p><b>wanted</b> 60:2 81:6</p> <p><b>wants</b> 25:18 38:15</p> <p><b>washington</b> 19:7 30:23,24 78:19</p> <p><b>watch</b> 82:12</p> <p><b>way</b> 11:12 22:23 30:19 49:11 58:9 60:17 65:17 72:5 82:11 87:21</p> <p><b>wayne</b> 4:21 39:24</p> <p><b>ways</b> 80:1</p> <p><b>we've</b> 24:23 40:21 41:13 58:14 77:25 82:11 84:18</p> <p><b>website</b> 84:15 84:17</p> <p><b>wednesday</b> 1:6 5:7</p> <p><b>week</b> 36:12 82:24 85:15</p> <p><b>weekend</b> 82:1</p> <p><b>weeks</b> 43:11 63:3</p> <p><b>welcome</b> 4:13</p>	<p><b>wesley</b> 3:23 8:5</p> <p><b>west</b> 4:17 17:25 19:5 20:4 32:22</p> <p><b>westgate</b> 11:15</p> <p><b>weyerhaeuser</b> 18:6 19:11</p> <p><b>wheelis</b> 3:23 8:5,6 10:3 14:17 26:13,14 27:13 28:19 34:5 59:4,7,8 59:15 60:1 63:13 66:18 70:22 76:6,11 83:13,16,17,22 84:2,6,19 85:24</p> <p><b>willing</b> 24:2 67:2</p> <p><b>wish</b> 52:2</p> <p><b>wondering</b> 22:7,9</p> <p><b>worded</b> 73:22</p> <p><b>work</b> 38:19 39:5 40:18 69:13 75:7 77:11 78:2,3,3 78:10,15 83:4</p> <p><b>worked</b> 44:2</p> <p><b>working</b> 40:16 53:12 54:19 69:13 78:23 81:3,22,23 83:2</p>
<p><b>v</b></p>	<p><b>w</b></p>		
<p><b>valentra</b> 31:17</p> <p><b>valero</b> 16:11</p> <p><b>valid</b> 66:25 88:1</p>	<p><b>w</b> 3:17</p> <p><b>wait</b> 25:5 71:4 76:1</p> <p><b>waiting</b> 5:4</p> <p><b>walk</b> 9:16</p> <p><b>walker</b> 11:10 11:12 30:18,19</p> <p><b>wallethub</b> 80:23</p> <p><b>want</b> 26:17,25 28:9 37:5 44:11 46:25 58:4,4 60:3 63:4 70:8</p>		

**[works - zone]**

<p><b>works</b> 18:1,3 75:18</p> <p><b>world</b> 46:5 49:9 72:13</p> <p><b>world's</b> 76:4</p> <p><b>worried</b> 58:23</p> <p><b>written</b> 22:23</p> <p><b>wrong</b> 62:16 64:19</p>	<p><b>years</b> 39:17,17 41:22 50:16 61:10,11 65:10 65:18 68:16,23 68:24 69:3,5 69:14 71:5,23 73:4 75:10</p> <p><b>yeoman's</b> 78:2</p> <p><b>yesterday</b> 43:19 47:19 48:17 68:3</p>
<b>x</b>	
<p><b>x</b> 2:1 41:22 69:6</p>	<b>z</b>
<b>y</b>	<p><b>zone</b> 13:23</p>
<p><b>y'all</b> 78:6 81:24</p> <p><b>y'all's</b> 65:21,25</p> <p><b>yeah</b> 25:7 26:13 37:19 40:21 52:7,19 55:7 68:11 75:15 83:21 84:3,22</p> <p><b>year</b> 22:1 23:3 23:17 25:22 29:9,11 40:4,6 40:25 42:6,10 42:11,23,24 43:6 47:22 50:20,24 51:2 55:1,1 61:8 64:5 68:19,25 69:6 71:1,9,11 77:4 78:13,13 78:14 82:9</p>	